



CONCESSIONS & OPERATING AGREEMENTS ANNUAL REPORT

FISCAL YEAR 2014-15



PIGEON POINT LIGHT STATION SHP, American Youth Hostel Association



Concessions and Operating Agreements Annual Report

Fiscal Year 2014-15

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Director's Statement Concessions Annual Report

California is home to some of the most beautiful and diverse natural, cultural and recreational resources in the world. From the redwoods to desert blooms, the diversity of California is embodied in the 280 units of the State Park System. Over the years, the Concessions Program has evolved from relatively simple food and retail services to include innovative services and programs critical to achieving the Department's mission to enhance the park visitor experience.

During the Fiscal Year (FY) 2014-15, California State Parks executed over 29 new or renewed concession contracts and operating agreements to support visitor servicing operations. The program overview reflects 204 concessions and 59 operating agreements which contributed over \$20.1 million in revenue to the Department, an increase of close to \$1 million from FY 2013-14. Concession contracts and operating agreements executed during FY 2014-15 are listed in Sections B and C of this report.

This report, prepared pursuant to Section §5080.21 of California Public Resources Code, presents a comprehensive picture of concession contract and operating agreement activity during Fiscal Year 2014-15. Questions may be directed to (916) 653-7733 or concessions.program@parks.ca.gov.

Lisa Ann L. Mangat

Director



Section A – Concession Program Summary

This section contains statistical and graphic comparisons of concession program activities during Fiscal Year 2014-15. The number of concession operations as referenced below excludes contracts which terminated during the reporting period and reflect only the active contracts as of 6/30/2015. However, the revenue figures reflect all concessions that operated during the reporting period.

ACTIVE CONCESSION OPERATIONS	204
ACTIVE OPERATING AGREEMENTS	59
COMBINED ANNUAL GROSS RECEIPTS	\$142,358,193
COMBINED RENT TO STATE PARKS	\$20,050,431
CONCESSION FUNDED FACILITY MAINTENANCE & IMPROVEMENTS	\$3,299,947



WILL ROGERS SHP, Westside Riding School



BIG BASIN REDWOODS SP, Urban Park Concessionaires

CONCESSIONS PROGRAM SUMMARY

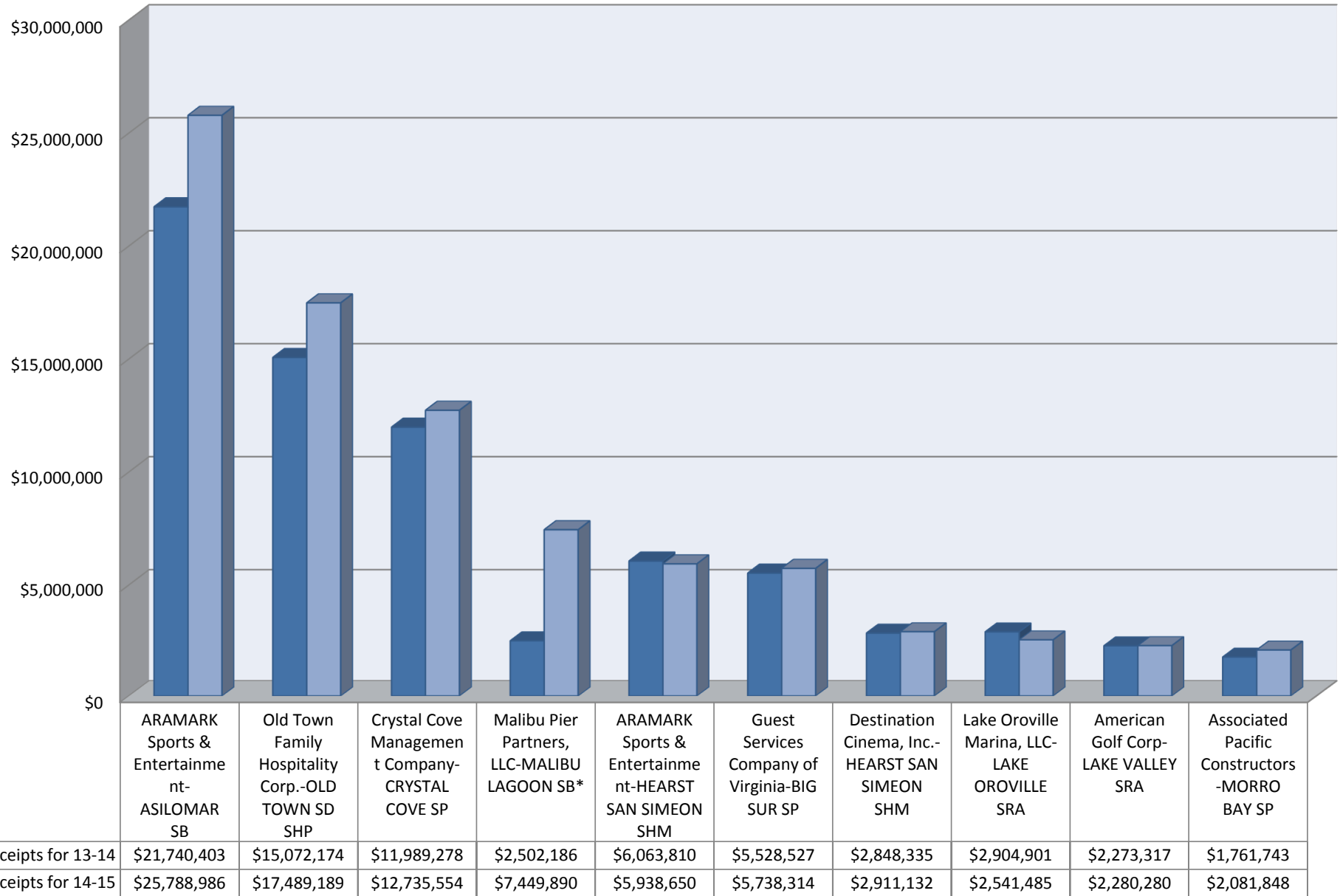
FISCAL YEAR 2014-2015

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Northern Field Division							
Bay Area District	7	\$4,695,397	\$977,443	\$23,093	16	\$37,011	\$8,072
Capital District	2	\$1,306,871	\$63,535	\$3,221	2	\$0	\$0
Central Valley District	22	\$4,056,420	\$203,712	\$31,672	0	\$0	\$0
Gold Fields District	17	\$3,205,405	\$657,337	\$59,059	2	\$0	\$0
Monterey District	9	\$32,268,906	\$3,083,342	\$1,317,986	1	\$0	\$0
North Coast Redwoods District	1	\$16,050	\$1,605	\$0	1	\$0	\$0
Northern Buttes District	9	\$4,519,473	\$458,838	\$3,338	1	\$0	\$0
Santa Cruz District	6	\$3,005,187	\$384,709	\$0	1	\$0	\$0
Sierra District	13	\$3,215,237	\$673,936	\$0	4	\$221,957	\$7,659
Sonoma-Mendocino Coast District	3	\$394,630	\$25,198	\$3,733	3	\$0	\$0
	89	\$56,683,576	\$6,529,657	\$1,442,102	31	\$258,968	\$15,731

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
OHMVR Division							
Oceano Dunes District	9	\$9,637,439	\$1,032,568	\$0	2	\$0	\$0
Ocotillo Wells District	0	\$86,271	\$8,627	\$0	0	\$0	\$0
San Andreas District	1	\$613,513	\$46,013	\$6,135	0	\$0	\$0
Twin Cities District	4	\$1,127,711	\$113,950	\$0	1	\$0	\$0
	14	\$11,464,934	\$1,201,158	\$6,135	3	\$0	\$0
Southern Field Division							
Angeles District	11	\$11,140,980	\$1,082,380	\$0	10	\$0	\$0
Channel Coast District	9	\$1,065,786	\$106,464	\$0	1	\$0	\$0
Colorado Desert District	3	\$179,200	\$12,629	\$0	3	\$0	\$0
Inland Empire District	2	\$411,167	\$25,744	\$0	1	\$0	\$570,717
Orange Coast District	15	\$14,225,885	\$459,959	\$1,803,186	2	\$0	\$0
San Diego Coast District	50	\$32,965,049	\$6,585,247	\$48,524	4	\$0	\$0
San Luis Obispo Coast District	8	\$11,154,105	\$1,994,230	\$0	4	\$970,416	\$48,521
Tehachapi District	1	\$506,835	\$50,236	\$0	0	\$0	\$0
	99	\$71,649,007	\$10,316,889	\$1,851,710	25	\$970,416	\$619,238
Statewide							
Statewide	2	\$1,865,907	\$1,412,893	\$0	0	\$0	\$0
	2	\$1,865,907	\$1,412,893	\$0	0	\$0	\$0

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
GRAND TOTAL	204	\$141,128,809	\$19,414,722	\$3,299,947	59	\$1,229,384	\$635,709

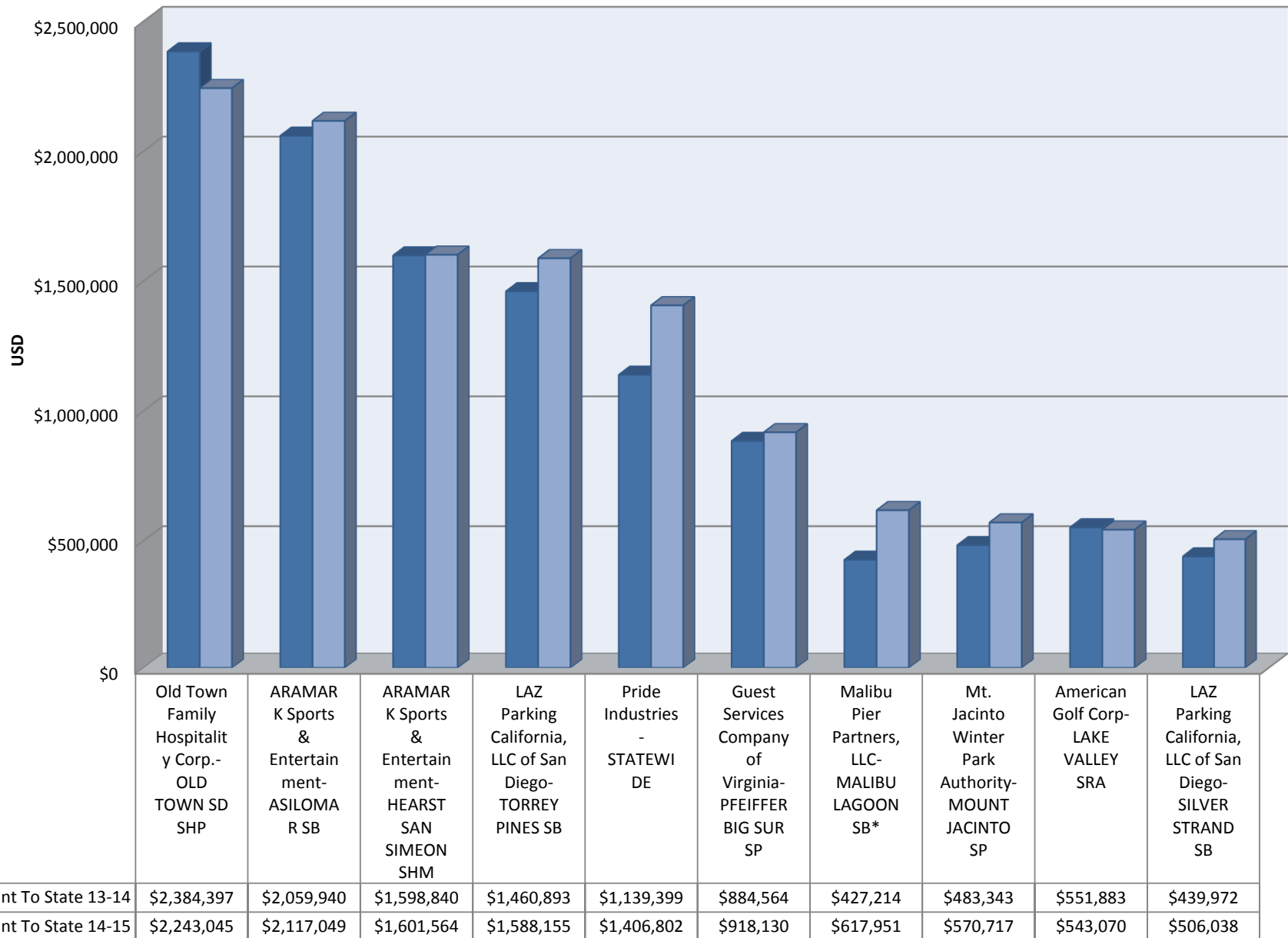
**MAJOR CONCESSION CONTRACTS
FISCAL YEARS 2013/14 AND 2014/15
GROSS RECEIPTS**



Section A - Concession Program Summary

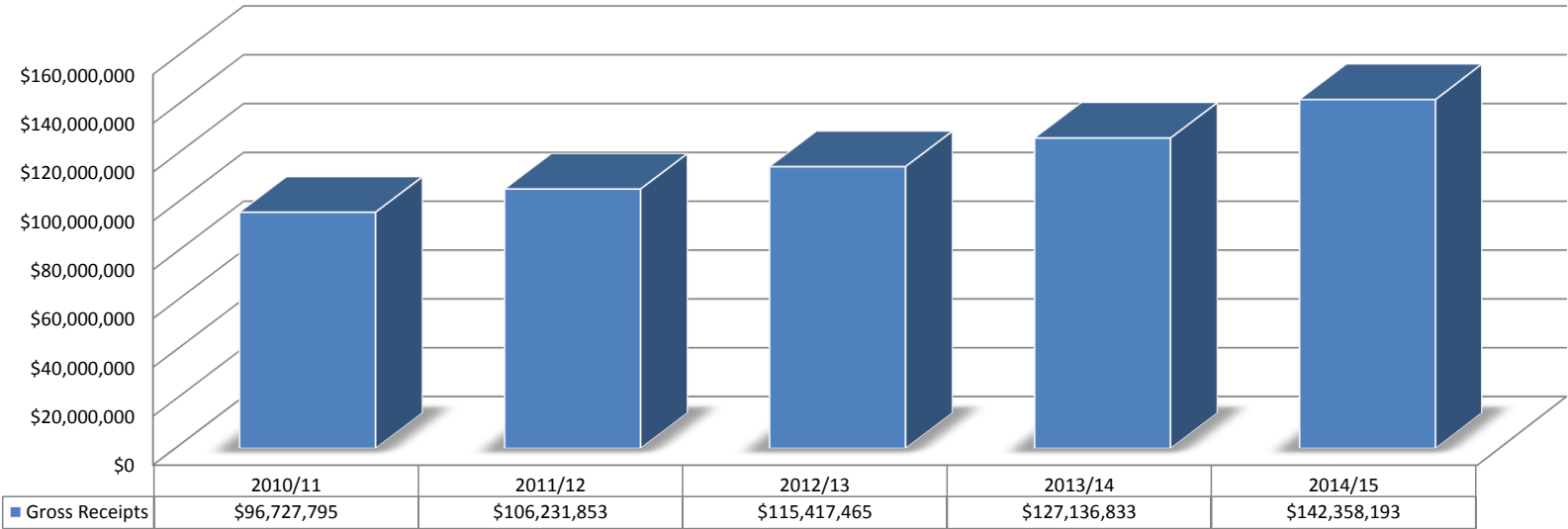
* Gross receipt and rent reconciliation ongoing

**MAJOR CONCESSION CONTRACTS
FISCAL YEARS 2013/14 AND 2014/15
RENT PAID TO STATE**

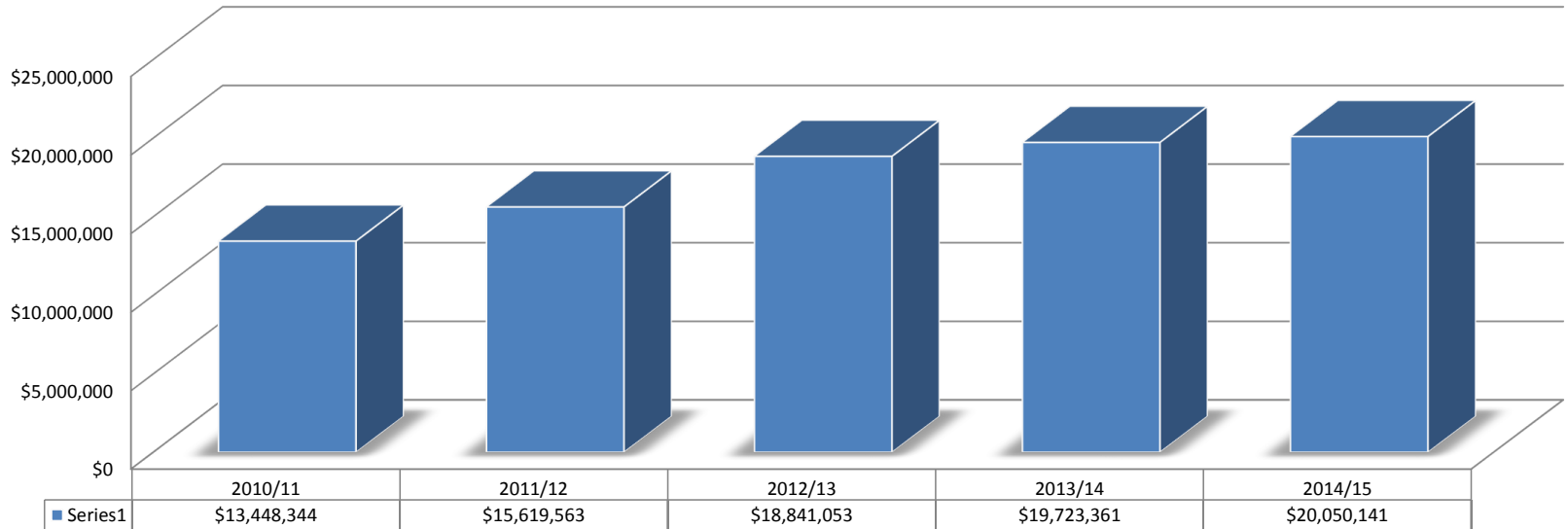


Five Year Comparison Chart – Concession and Operating Agreements

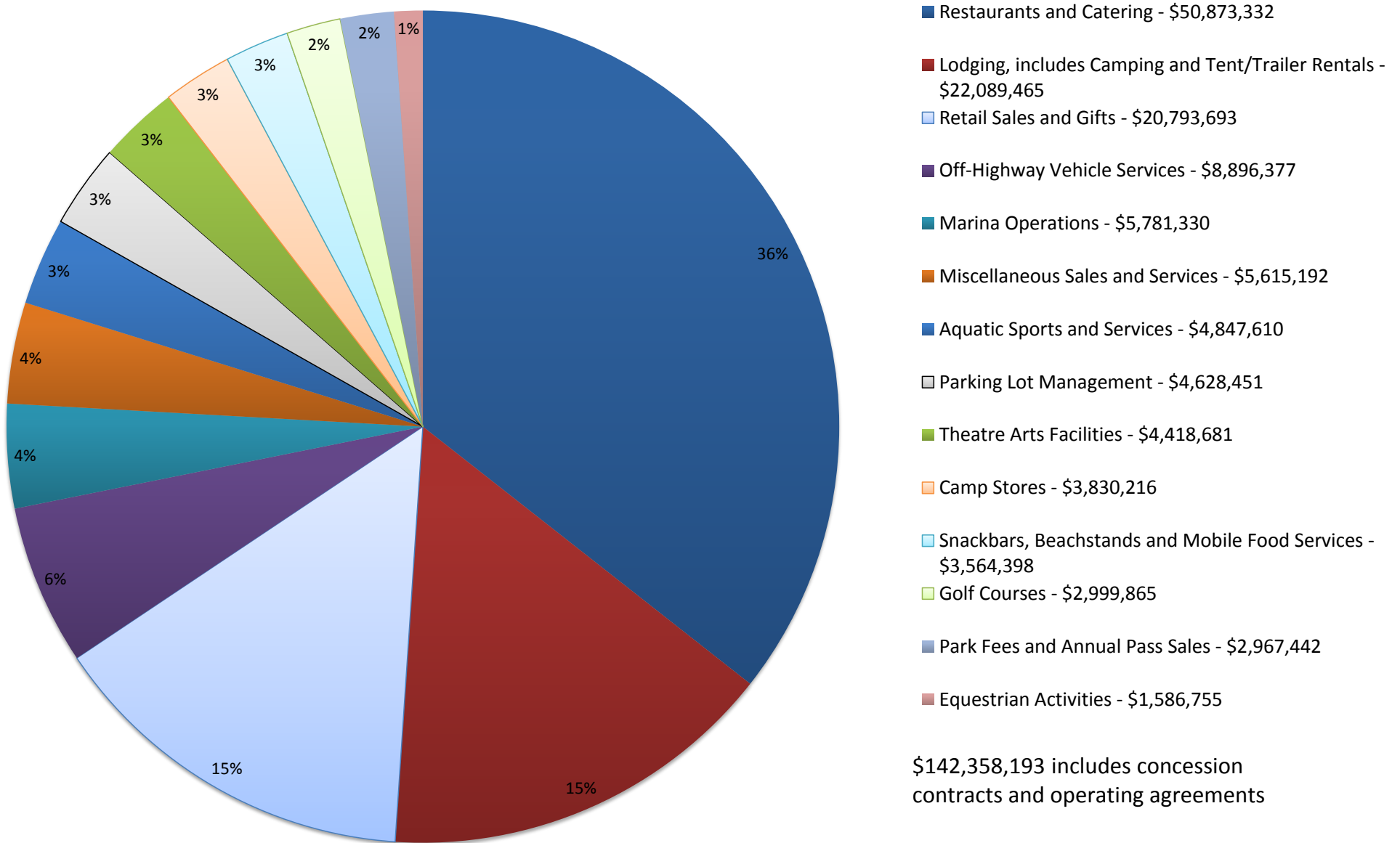
GROSS RECEIPTS



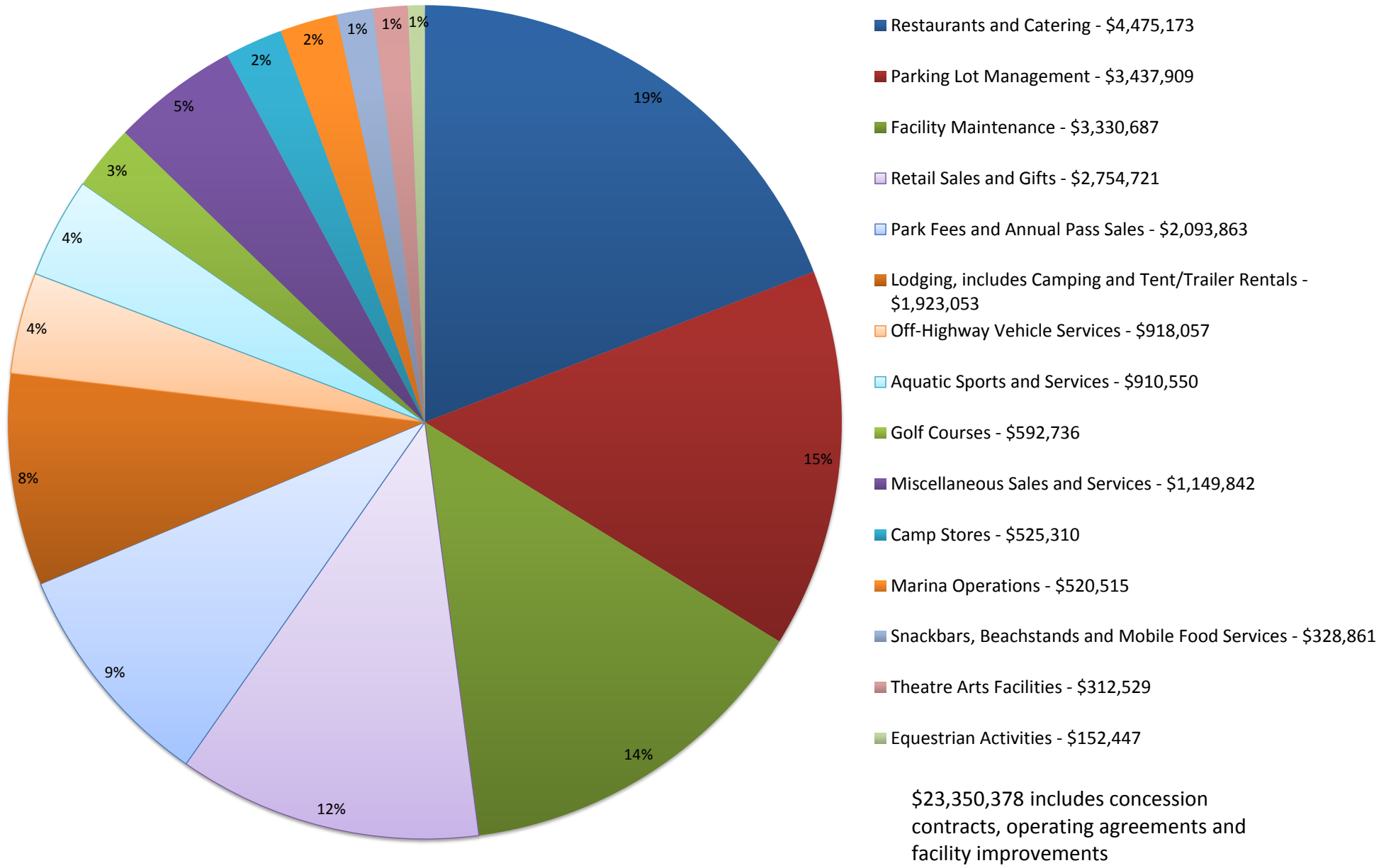
RENT TO STATE



FY 14/15 SUMMARY BY TYPE OF OPERATION - Gross Receipts *



FY 14/15 SUMMARY BY TYPE OF OPERATION - Rent to State*



Section B – Concession Operations & Revenue Statement

Section B summarizes revenue, operations and contract terms for the 204 concessions operating in California State Parks at the close of Fiscal Year 2014-15. The section is organized in alphabetical order by park unit.

Revenue figures include gross receipts and rental payments, facility maintenance, and capital improvements as reported by concessionaires. Figures may include park fees/pass sales in cases where concessionaires collect these fees on behalf of State Parks. Rent may also include late payments and related penalties. A breakdown of the sales activities by category may be viewed in Section E of this report.

Contract terms often include a provision to adjust the minimum annual rent based on the Consumer Price Index (CPI). These provisions create variations between gross receipts and rental information.



OLD TOWN SAN DIEGO SHP, Old Town Family Hospitality Corp.

CONCESSION OPERATION AND REVENUE STATEMENT

Fiscal Years 2013-14 and 2014-15

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Andrew Molera SP		District	Monterey District		
Molera Horseback Tours of Big Sur	5/6/2003	\$2000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation.	Fiscal Year	13-14	14-15
	5/5/2013		RECEIPTS	\$194,938	\$186,547
Horseback riding tours	Month to Month		RENT	\$24,462	\$24,020
			FACILITIES	\$0	\$0
Ventana Wildlife Society	1/1/2007	Develop, organize and operate an environmental education and research center.	Fiscal Year	13-14	14-15
	12/31/2016		RECEIPTS	\$6,078	\$4,954
Wildlife sanctuary and educational programs	In Term		RENT	\$0	\$0
			FACILITIES	\$0	\$0
Park Unit: Angel Island SP		District	Bay Area District		
Alcatraz Cruises, LLC	4/1/2007	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	Fiscal Year	13-14	14-15
	3/31/2008		RECEIPTS	\$561,522	\$706,645
Alcatraz/Angel Island tours & ferry service	Month to Month		RENT	\$222,570	\$229,696
			FACILITIES	\$11,230	\$12,029
Angel Island-Tiburon Ferry, Inc.	1/1/1992	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month; and collection of day use fees.	Fiscal Year	13-14	14-15
	12/31/1993		RECEIPTS	\$951,542	\$1,202,243
Tiburon Ferry Service	Month to Month		RENT	\$257,381	\$299,661
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Blue and Gold Ferry Service Ferry service from San Francisco	6/1/1999 5/31/2009 Month to Month	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$594,441 \$183,284 \$9,674	14-15 \$677,753 \$207,521 \$11,064
Urban Park Concessionaires Café and tours	9/1/1989 8/31/2009 Month to Month	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,971,546 \$140,921 \$0	14-15 \$2,005,537 \$155,128 \$0
Park Unit: Anza-Borrego Desert SP		District Colorado Desert District			
Aaron Mertens Photography Tours	11/1/2012 10/31/2014 Month to Month	\$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to \$50,000, and 7% of gross receipts to \$70,000, and 10% of gross receipts over \$70,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$16,130 \$917 \$0	14-15 \$12,650 \$1,000 \$0
California Overland Vehicle tours and interpretive programs	4/1/2012 3/31/2017 In Term	\$1,000/year or 7% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$128,654 \$9,006 \$0	14-15 \$131,830 \$9,229 \$0
Park Unit: Asilomar SB		District Monterey District			
ARAMARK Sports & Entertainment Asilomar Conference Grounds	10/1/2009 9/30/2029 In Term	\$1,900,000/year or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$21,740,403 \$2,059,940 \$434,808	14-15 \$25,788,986 \$2,117,049 \$1,105,668

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Auburn SRA		District Gold Fields District			
American River Concession Outfitters	3/1/2013 2/28/2014	Rent from 39 separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	Fiscal Year	13-14	14-15
Whitewater Rafting	Terminated		RECEIPTS	\$0	\$0
			RENT	\$272,226	\$270,411
			FACILITIES	\$0	\$0
Auburn Boat Club	6/1/2014 5/31/2019	\$1,875/month for May-October, or 10% of gross receipts excluding gasoline sales, whichever is greater.	Fiscal Year	13-14	14-15
Slip and Mooring Rental	In Term		RECEIPTS	\$167	\$26,588
			RENT	\$1,875	\$11,773
			FACILITIES	\$0	\$0
Climbing Resource Advocates of Greater Sacramento and Access Fund	3/1/2014 2/29/2016	\$25/month or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Cool Cave Rock Climbing	In Term		RECEIPTS	\$0	\$0
			RENT	\$50	\$301
			FACILITIES	\$0	\$0
Hotshots, Imaging Inc.	7/1/2014 6/30/2019	\$900/year or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Photography Whitewater Rafting	In Term		RECEIPTS		\$59,163
			RENT		\$2,958
			FACILITIES		\$0
Western States Trail Foundation	1/1/2013 12/31/2013	\$100/month and 10% of use fee receipts, excluding donations.	Fiscal Year	13-14	14-15
Equestrian staging area	Terminated		RECEIPTS	\$840	\$1,155
			RENT	\$1,284	\$1,316
			FACILITIES	\$0	\$0
Whitewater Photos Vita Boating MJS&E	6/1/2014 5/31/2019	\$900/year or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Photography/Film Whitewater Rafting	In Term		RECEIPTS	\$4,100	\$8,604
			RENT	\$205	\$430
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Big Basin Redwoods SP		District Santa Cruz District			
United Camps Conferences and Retreats (UCCR) Campground Facilities	2/1/2011 9/30/2017 In Term	\$1.00/year or 1% of gross receipts in excess of \$380,000, whichever is greater, commencing in Contract Year 4. During Contract Years 1-3, all revenue invested in operation and improvements at Little Basin.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$298,251 \$0 \$0	14-15 \$396,994 \$26 \$0
Urban Park Concessionaires Campstore, gift shop, tent cabins	10/1/2007 9/30/2017 In Term	\$5,000/month or 16.5% monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,441,423 \$239,545 \$0	14-15 \$1,583,390 \$247,275 \$0
Park Unit: Bolsa Chica SB		District Orange Coast District			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0 \$0 \$0	14-15 \$0 \$0 \$0
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$5,318 \$532 \$0	14-15 \$5,376 \$538 \$0
Playland Concessions Inc. dba BABES Catering & Rentals Beach Stands	1/1/2003 12/31/2013 Terminated	\$20,000/year or 12.5% of annual gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts; and 1% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$145,974 \$25,991 \$459	14-15 \$73,047 \$9,185 \$677

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Park Unit: Brannan Island SRA		District Gold Fields District			
American Land & Leisure	9/1/2012	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.	Fiscal Year	13-14	14-15
	8/31/2017		RECEIPTS	\$478,751	\$562,453
Operate and maintain park unit	In Term		RENT	\$0	\$0
			FACILITIES	\$50,269	\$59,059
Park Unit: Burton Creek SP		District Sierra District			
Tahoe Wilderness Adventures, LLC	9/1/2013	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
	8/31/2015		RECEIPTS	\$0	\$0
Guided Hikes and Equip Rental	In Term		RENT	\$0	\$0
			FACILITIES	\$0	\$0
Park Unit: Candlestick Point SRA		District Bay Area District			
City Park of San Francisco	1/1/1993	92% of gross receipts.	Fiscal Year	13-14	14-15
	12/31/1997		RECEIPTS	\$890,742	\$76,338
Event parking	Terminated		RENT	\$819,483	\$70,231
			FACILITIES	\$0	\$0
Park Unit: Cardiff SB		District San Diego Coast District			
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year	13-14	14-15
	10/31/2021		RECEIPTS	\$522,587	\$589,892
Parking Lot Management	In Term		RENT	\$418,070	\$471,914
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Carlsbad SB		District San Diego Coast District			
Carlsbad Village Athletic Club	12/1/2012 11/30/2014	\$1,920/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Fitness Activities	Month to Month		RECEIPTS	\$43,503	\$39,463
			RENT	\$4,407	\$3,978
			FACILITIES	\$0	\$0
LAZ Parking California, LLC of San Diego	11/1/2011 10/31/2021	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year	13-14	14-15
Parking Lot Management	In Term		RECEIPTS	\$247,889	\$312,442
			RENT	\$198,311	\$249,954
			FACILITIES	\$0	\$0
Paddle Board Rental, Instruction, Tours	6/26/2014 6/25/2015	\$3,000/year or 10.5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Paddle Board Rental, Instruction, Tours	Terminated		RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES	\$0	\$0
So Cal Surf Lessons	6/1/2009 5/31/2014	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	Fiscal Year	13-14	14-15
Frazer Beach Surf Lessons	Month to Month		RECEIPTS	\$25,590	\$20,635
			RENT	\$3,071	\$2,476
			FACILITIES	\$0	\$0
So Cal Surf Lessons	7/1/2010 6/30/2020	\$200/month or 12% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year.	Fiscal Year	13-14	14-15
North of Tierra Mar Surf Lessons	In Term		RECEIPTS	\$10,090	\$15,150
			RENT	\$1,211	\$1,818
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Carmel River SB		District Monterey District			
Serendipity Farms	2/1/2008	\$500 per acre/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	1/31/2018		RECEIPTS	\$2,800	\$0
Demonstration organic farm	Terminated		RENT	\$280	\$0
			FACILITIES	\$0	\$0
Park Unit: Carnegie SVRA		District Twin Cities District			
Motomart at Carnegie	7/1/2010	\$80,000/year or 10% of gross receipts, whichever is greater. Early Entry Permit issued 3/1/2010.	Fiscal Year	13-14	14-15
	6/30/2018		RECEIPTS	\$670,650	\$670,846
OHV Retail and Camp Store	In Term		RENT	\$67,065	\$67,083
			FACILITIES	\$0	\$0
Park Unit: Carpinteria SB		District Channel Coast District			
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012	\$6,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	7/31/2014		RECEIPTS	\$86,575	\$107,800
Camp trailer rentals	Month to Month		RENT	\$8,793	\$10,780
			FACILITIES	\$0	\$0
Park Unit: China Camp SP		District Bay Area District			
Frank Quan dba Quan Brothers	3/1/1999	\$600/year or 10% of annual gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	2/28/2009		RECEIPTS	\$13,149	\$12,012
Historic Village operations	Month to Month		RENT	\$1,375	\$1,201
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Clear Lake SP		District Northern Buttes District			
Recreation Resource Management	6/1/2005 1/31/2007	8% of gross receipts.	Fiscal Year	13-14	14-15
			RECEIPTS	\$68,001	\$26,696
Camp store, marina and cabins Clear Lake	Terminated		RENT	\$12,801	\$4,333
			FACILITIES	\$0	\$0
Park Unit: Columbia SHP		District Central Valley District			
Angela and Jacob Matulich dba Brown's Coffee House	3/1/2013 2/28/2018	\$12,000/year or 7% of gross receipts, whichever is greater. Early Entry Permit granted 4/29/2014.	Fiscal Year	13-14	14-15
Brown's Coffee House	In Term		RECEIPTS	\$0	\$270,762
			RENT	\$0	\$18,907
			FACILITIES	\$0	\$0
Angela and Jacob Matulich dba Brown's Coffee House	8/1/2014 7/31/2016	\$1,600/year or 2% of gross receipts, whichever is greater. Early Entry Permit granted 8/1/2014.	Fiscal Year	13-14	14-15
Fallon Ice Cream Parlor	In Term		RECEIPTS	\$0	\$114,750
			RENT	\$0	\$2,288
			FACILITIES	\$0	\$0
Briggs Hospitality, LLC	5/1/2010 6/30/2013	\$25,000/year or 2.5% of first \$1 million in gross receipts and 3% over \$1 million, whichever is greater. Rent offset up to \$25,000 for annual marketing investment.	Fiscal Year	13-14	14-15
City & Fallon Hotel Complexes, Bart's Black Skillet	Terminated		RECEIPTS	\$150,892	\$0
			RENT	\$3,174	\$0
			FACILITIES	\$0	\$0
Claudia Carlson & Lisa Taylor dba Columbia Mercantile	12/1/2009 11/30/2014	\$15,000/year or 4% of gross receipts up to \$350,000 plus 5% over \$350,000, whichever is greater.	Fiscal Year	13-14	14-15
Historic Retail and Grocery Store dba Columbia Mercantile	Terminated		RECEIPTS	\$368,068	\$168,447
			RENT	\$14,937	\$8,347
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Columbia Candy Kitchen, Inc. Candy store	11/1/2005 10/31/2015 In Term	\$27,600/year or 5% of annual gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$699,068	\$756,317
			RENT	\$34,953	\$37,816
			FACILITIES	\$0	\$0
E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium Ebler's leather goods and saddle shop	4/1/2012 3/31/2014 Month to Month	\$1,800/year or 2% of gross receipts up to \$50,000 and 3% over \$50,000, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$184,763	\$224,311
			RENT	\$4,531	\$5,769
			FACILITIES	\$0	\$0
E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium Fallon Ice Cream Parlor	8/1/2014 7/31/2016 Assignment	\$1,600/year or 2% of gross receipts, whichever is greater. Early Entry Permit issued 2/14/2014. Assigned to Angela and Jacob Matulich 8/1/2014	Fiscal Year	13-14	14-15
			RECEIPTS	\$53,266	\$21,082
			RENT	\$1,065	\$422
			FACILITIES	\$0	\$0
Floyd Oydegaard dba Columbia Booksellers & Stationers Columbia Bookseller's and Stationary	8/1/2000 7/31/2010 Month to Month	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 5% of gross receipts during contract years 4 through 10.	Fiscal Year	13-14	14-15
			RECEIPTS	\$34,706	\$37,792
			RENT	\$2,423	\$2,535
			FACILITIES	\$0	\$0
George Van Buskirk dba Men's Clothing Historic Men's Clothing Retail	2/1/2014 1/31/2016 In Term	\$1,500/year or 2% of annual gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$10,221	\$29,184
			RENT	\$226	\$657
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Joseph Webber dba Jack Douglass Saloon Jack Douglass Saloon	3/1/2015 2/28/2016 Terminated	\$7,200/year or 6% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 	14-15 \$123,497 \$7,410 \$0
Kamice's Photographic Establishment Photographic studio	8/1/2008 7/31/2018 In Term	\$5,000/year or 5% of gross receipts, whichever is greater. Assigned from A. DeCosmos Daguerrean Studio 8/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$131,484 \$6,574 \$0	14-15 \$139,594 \$7,070 \$0
Maryann & David Brown dba Towle & Leavitt Historic Retail Shop Towle & Leavitt Historic Retail Shop	2/1/2006 1/31/2016 In Term	\$14,000/year or 7% of annual gross receipts up to \$200,000 plus 8% over \$200,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$179,248 \$13,407 \$0	14-15 \$189,087 \$14,548 \$0
Matelot Gulch Mining Company dba Hidden Treasure Gold Mine	6/1/2000 5/31/2010 Month to Month	\$12,000/year or 6% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$225,497 \$13,530 \$0	14-15 \$281,115 \$16,867 \$0
Meyer & Wolfe dba Artificers' Exchange Historic Retail, Classes and Demonstrations	1/1/2014 12/31/2016 In Term	\$1000/year or 2%of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,128 \$584 \$0	14-15 \$12,641 \$1,001 \$0
Parrot's Blacksmith Blacksmith shop	7/1/1998 6/30/2008 Month to Month	\$150/month or 3% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$101,564 \$3,151 \$0	14-15 \$101,133 \$3,079 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Seven Sisters Soap & Candle Company Soap and candle sales and demonstrations	10/1/2012 9/30/2017 In Term	\$6,000/year or 4% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$222,753	\$228,469
			RENT	\$8,910	\$9,139
			FACILITIES	\$0	\$0
Sierra Repertory Theatre, Inc. Fallon Theater	4/1/2014 3/31/2015 Month to Month	\$10,000/year or 2.5% of annual gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$0	\$414,814
			RENT	\$0	\$10,370
			FACILITIES	\$0	\$0
Sycamore Landscape Corporation Pioneer Emporium Kitchen/Culinary	9/1/2011 8/31/2016 Terminated	\$5000/year or 6% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$27,547	\$5,840
			RENT	\$1,671	\$350
			FACILITIES	\$0	\$0
Sycamore Landscape Corporation Jack Douglass Saloon	6/1/2002 5/31/2012 Terminated	\$600/month or 6% of gross receipts, whichever is greater. Contract assigned from Jack Douglas Saloon effective 2/1/2012.	Fiscal Year	13-14	14-15
			RECEIPTS	\$212,932	\$67,274
			RENT	\$11,543	\$4,036
			FACILITIES	\$0	\$0
Sycamore Landscape Corporation Columbia House Restaurant (formerly Bart's Black Skillet)	9/1/2012 6/30/2013 Terminated	\$6,000/year or 2.5% of gross receipts up to \$200,000 and 3% over \$200,000, whichever is greater. Concessionaire may abate up to \$2,000 a year toward marketing and advertising Columbia SHP.	Fiscal Year	13-14	14-15
			RECEIPTS	\$21,418	\$10,284
			RENT	\$535	\$257
			FACILITIES	\$0	\$0
Teri A. Van Buskirk dba Fancy Dry Goods Fancy Dry Goods	4/1/2002 3/31/2012 Month to Month	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assignment from Lindy Miller dba Fancy Dry Goods effective 5/1/2010.	Fiscal Year	13-14	14-15
			RECEIPTS	\$27,554	\$20,062
			RENT	\$4,987	\$1,415
			FACILITIES	\$0	\$0

SECTION B - Concession Operation and Revenue Statement

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Tom Fraser dba Quartz Mountain Stage Line Stage coach rides and equestrian tours	7/1/2014 3/31/2015 Month to Month	\$8,500/year or 5% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 	14-15 \$201,283 \$10,064 \$0
William T. Coffey dba Bixel Brewery Microbrew pub	2/1/2013 9/30/2015 In Term	\$7,200/year or 6% of gross receipts, whichever is greater. Concessionaire was granted an early entry permit 2/1/2013; contract effective date is 10/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$112,860 \$7,373 \$0	14-15 \$74,269 \$5,402 \$0
Park Unit: Crystal Cove SP		District Orange Coast District			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 	14-15 \$0 \$0 \$0
Crystal Cove Management Company Historic District lodging, restaurants & catering	5/1/2006 4/30/2056 In Term	\$50,000/year or 2.1 % of gross receipts, whichever is greater for restaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$11,989,279 \$251,772 \$1,315,784	14-15 \$12,735,554 \$267,295 \$1,801,849
Crystal Cove Management Company Camp Store, Food Services	10/1/2013 9/30/2015 In Term	\$10,000/year or 5% up to \$250,000 and 7% over \$250,000 in gross receipts, whichever is greater. Facility improvement investment of \$430,000.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$295,966 \$15,718 \$0	14-15 \$235,304 \$4,230 \$0
LUV-2-CAMP, LLC Camp Trailer Rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0 \$0 \$0	14-15 \$6,494 \$649 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: D.L. Bliss SP		District Sierra District			
Tahoe Adventure Company	1/1/2009 12/31/2013	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
Hiking, biking and kayaking	Month to Month		RECEIPTS	\$8,740	\$7,765
			RENT	\$1,124	\$1,068
			FACILITIES	\$0	\$0
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
Guided Hikes and Equip Rental	In Term		RECEIPTS	\$253	\$1,615
			RENT	\$25	\$162
			FACILITIES	\$0	\$0
Park Unit: Delta Sector		District Gold Fields District			
Locke Boarding House	5/1/2008 4/30/2013	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	Fiscal Year	13-14	14-15
Locke Boarding House	Month to Month		RECEIPTS	\$3,608	\$4,070
			RENT	\$255	\$274
			FACILITIES	\$0	\$0
Park Unit: Doheny SB		District Orange Coast District			
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS		\$709
			RENT		\$71
			FACILITIES		\$0
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp Trailer Rentals	In Term		RECEIPTS	\$18,504	\$35,186
			RENT	\$1,850	\$3,519
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Wheel Fun Rentals	5/1/2007 4/30/2017	\$65,000/year or 18% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Beach stand and rentals	In Term		RECEIPTS	\$330,274	\$626,051
			RENT	\$85,962	\$100,727
			FACILITIES	\$0	\$0
Park Unit: Donner Memorial SP		District Sierra District			
Donner Lake Watersports	4/1/2008 3/31/2018	\$10,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Water craft and beach rentals	In Term		RECEIPTS	\$161,548	\$198,989
			RENT	\$17,770	\$21,889
			FACILITIES	\$0	\$0
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
Guided Hikes and Equip Rentals	In Term		RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES	\$0	\$0
Park Unit: Ed Z'berg Sugar Pine Point SP		District Sierra District			
Island Dreams, Inc. dba West Shore Sports	5/1/2013 4/30/2015	\$1,000/year or 12% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Kayak and paddle board rentals	Terminated		RECEIPTS	\$49,054	\$77,727
			RENT	\$5,887	\$9,327
			FACILITIES	\$0	\$0
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
Guided Hikes and Equip Rentals	In Term		RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: El Capitan SB		District Channel Coast District			
California Camp Stores	4/1/2008 3/31/2018	\$60,000/year or 12% of gross receipts whichever is greater.	Fiscal Year	13-14	14-15
Beach stores at Gaviota, El Capitan, Refugio SB	In Term		RECEIPTS	\$188,069	\$172,951
			RENT	\$22,568	\$20,754
			FACILITIES	\$0	\$0
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012 7/31/2014	\$6,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	Month to Month		RECEIPTS	\$44,425	\$38,425
			RENT	\$4,510	\$3,843
			FACILITIES	\$0	\$0
Park Unit: Emerald Bay SP		District Sierra District			
Kayak Tahoe	7/1/2006 6/30/2016	\$1000/year or 10% of first \$50,000 of gross receipts plus 15% over \$50,000, whichever is greater.	Fiscal Year	13-14	14-15
Guided kayak tours	In Term		RECEIPTS	\$258,490	\$373,640
			RENT	\$25,850	\$37,366
			FACILITIES	\$0	\$0
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
Guided Hike and Equip Rentals	In Term		RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES	\$0	\$0
Park Unit: Folsom Lake SRA		District Gold Fields District			
Adventure Sports	5/1/2014 4/30/2019	\$3,500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Canoe and Kayak Rentals	In Term		RECEIPTS	\$49,623	\$151,727
			RENT	\$4,962	\$15,173
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Big Chill Ice Cream Float	4/1/2014 3/31/2019	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$2,252	\$10,478
Mobile Food Services	In Term		RENT	\$225	\$1,130
			FACILITIES	\$0	\$0
Boarding on the Lake	10/1/2013 9/30/2015	\$1,350/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$16,160	\$22,787
Equestrian Rides and Lessons	In Term		RENT	\$1,616	\$2,279
			FACILITIES	\$0	\$0
California Canoe and Kayak, Inc.	4/1/2005 3/31/2006	10% of gross receipts. New contract to commence 8/1/2014.	Fiscal Year	13-14	14-15
			RECEIPTS	\$36,218	\$12,424
Canoe and kayak rentals	Terminated		RENT	\$3,622	\$1,242
			FACILITIES	\$0	\$0
California Canoe and Kayak, Inc.	8/1/2014 7/31/2019	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$0	\$45,353
Kakak and canoe rentals	In Term		RENT	\$0	\$4,535
			FACILITIES	\$0	\$0
Christensen Enterprises, Inc	8/1/1984 12/31/2007	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over	Fiscal Year	13-14	14-15
			RECEIPTS	\$1,207,440	\$1,411,659
Folsom Lake Marina	Month to Month	\$100,000; plus \$.02/gallon on petroleum products.	RENT	\$283,684	\$263,519
			FACILITIES	\$0	\$0
Current Adventures	7/1/2014 6/30/2019	\$375/year or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$0	\$10,230
Kayak and equipment rentals	In Term		RENT	\$0	\$511
			FACILITIES	\$0	\$0

SECTION B - Concession Operation and Revenue Statement

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
El Dorado Hills Boat, Wine and Self Storage dba Gold Key Boathouse Boat Towing, Watercraft Repair	7/1/2013 6/30/2015 Month to Month	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$2,007	\$0
			RENT	\$987	\$975
			FACILITIES	\$0	\$0
Godwank Equine Enterprises LLC dba Shadow Glen Family Stables Boarding stables and horse rental	8/1/2003 7/31/2005 Terminated	\$6,000/year or 4% of gross receipts, whichever is greater. Contract reassigned from Shadow Glen Riding Stables effective 9/28/09.	Fiscal Year	13-14	14-15
			RECEIPTS	\$305,694	\$261,210
			RENT	\$12,153	\$10,448
			FACILITIES	\$0	\$0
Granite Bay Rentals, Inc. Boat and watercraft rentals	6/1/2013 5/31/2018 In Term	\$12,000/year or 14% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$105,740	\$52,635
			RENT	\$14,804	\$7,369
			FACILITIES	\$0	\$0
Robert and Chris McIntyre SS Snack Shack	12/1/2007 12/31/2007 Month to Month	\$300/month or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$25,194	\$8,995
			RENT	\$4,817	\$3,600
			FACILITIES	\$0	\$0
Thomas A. Adorno Food services	4/1/2007 4/30/2007 Terminated	\$330/month or 12% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$34,956	\$23,950
			RENT	\$4,195	\$2,874
			FACILITIES	\$0	\$0
Tom Maringer dba Mobile Boat Service Mobile boat services	8/1/2014 7/31/2019 In Term	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS		\$22,685
			RENT		\$2,269
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Total Body Fitness	5/1/2005	10% of gross receipts. New contract effective 8/1/2014.	Fiscal Year	13-14	14-15
	4/30/2006		RECEIPTS	\$11,380	\$11,337
Fitness program	Terminated		RENT	\$1,150	\$1,136
			FACILITIES	\$0	\$0
Park Unit: Fremont Peak SP		District	Monterey District		
Fremont Peak Observatory	4/1/2012	\$100/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	3/31/2017		RECEIPTS	\$848	\$140
Observatory	In Term		RENT	\$100	\$55
			FACILITIES	\$0	\$0
Park Unit: Gaviota SP		District	Channel Coast District		
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater.	Fiscal Year	13-14	14-15
	3/31/2018		RECEIPTS	\$75,378	\$62,417
Beach stores at Gaviota, El Capitan, Refugio SB	In Term		RENT	\$9,045	\$7,490
			FACILITIES	\$0	\$0
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012	\$6,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	7/31/2014		RECEIPTS	\$4,100	\$8,325
Camp trailer rentals	Month to Month		RENT	\$410	\$833
			FACILITIES	\$0	\$0
Park Unit: Hearst San Simeon SHM		District	San Luis Obispo Coast District		
ARAMARK Sports & Entertainment	4/1/2004	\$1,000,000/year or percentage of gross receipts as follows: 10% for dining; 15% for catering; 22% for museum, 25% for garden shop sales; 30% for gift shop sales; whichever amount is greater.	Fiscal Year	13-14	14-15
	3/31/2024		RECEIPTS	\$6,063,810	\$5,938,650
Restaurant, catering & retail services	In Term		RENT	\$1,598,840	\$1,601,564
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Destination Cinema, Inc. IMAX theater	8/18/1996 8/17/2016 In Term	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2% of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$2,848,335 \$240,369 \$56,967	14-15 \$2,911,132 \$256,491 \$0
Hearst Ranch Beef Hearst Ranch beef sales	4/11/2007 4/10/2009 Month to Month	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater; and effective 1/2012, 20% of wine sales receipts. Rental abatement of 15% of sales for facility improvements up to \$120,000.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$145,854 \$12,515 \$0	14-15 \$96,848 \$8,527 \$0
Park Unit: Hearst San Simeon SP		District San Luis Obispo Coast District			
Paso Robles RV Rentals LLC RV Trailer Rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$3,693 \$369 \$0	14-15 \$5,860 \$586 \$0
Sea For Yourself Kayak Outfitters Kayak tours	5/1/2013 4/30/2018 In Term	\$1,400/year or 10% of the first \$50,000 of annual gross receipts and 15% in excess of \$50,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$58,408 \$5,846 \$0	14-15 \$61,753 \$6,131 \$0
Park Unit: Henry Cowell Redwoods SP		District Santa Cruz District			
Mountain Parks Foundation Henry Cowell Park Store	6/1/2008 5/31/2010 Month to Month	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; \$2,000 or 10% thereafter; 90% of pass sales.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$335,755 \$100,471 \$0	14-15 \$326,210 \$100,333 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Hollister Hills SVRA		District San Andreas District			
Faultline Powersports, Inc.	8/1/1997	7.5% of gross receipts; and 1% for maintenance.	Fiscal Year	13-14	14-15
	7/31/2007		RECEIPTS	\$563,213	\$613,513
OHV parts and supply store, snacks	Month to Month		RENT	\$42,241	\$46,013
			FACILITIES	\$5,508	\$6,135
Park Unit: Huntington SB		District Orange Coast District			
Playland Concessions Inc. dba BABES	7/1/2009	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	Fiscal Year	13-14	14-15
Catering & Rentals	6/30/2019		RECEIPTS	\$296,138	\$295,442
Beach Stands	In Term		RENT	\$48,944	\$49,332
			FACILITIES	\$0	\$660
Park Unit: Indio Hills Palms		District Colorado Desert District			
Covered Wagon Tours, Inc.	4/1/2007	\$200/month or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	3/31/2017		RECEIPTS	\$33,162	\$34,720
Wagon tours	In Term		RENT	\$2,400	\$2,400
			FACILITIES	\$0	\$0
Park Unit: Kings Beach SRA		District Sierra District			
North Tahoe Watersports, Inc.	7/1/2014	\$50,000/year or 25% annual gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	6/30/2016		RECEIPTS		\$229,370
Personal watercraft rentals	In Term		RENT		\$57,343
			FACILITIES		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Park Unit: Lake Oroville SRA			District Northern Buttes District		
Feather River Rowing Club	10/1/2012	\$600/year or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	9/30/2014		RECEIPTS	\$43,703	\$52,409
Water recreation activity	Month to Month		RENT	\$2,185	\$2,620
			FACILITIES	\$0	\$0
Lake Oroville Marina, LLC	10/1/2007	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales. Capital improvements & equipment investment of \$3,500,000.	Fiscal Year	13-14	14-15
	9/30/2037		RECEIPTS	\$1,665,813	\$1,213,930
Lime Saddle Marina	In Term		RENT	\$142,102	\$101,872
			FACILITIES	\$0	\$0
Lake Oroville Marina, LLC	12/1/2009	\$300,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000; plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	Fiscal Year	13-14	14-15
	11/30/2039		RECEIPTS	\$2,904,901	\$2,541,485
Bidwell Marina	In Term		RENT	\$254,490	\$261,838
			FACILITIES	\$0	\$0
Lazy T Trail Rides	6/1/2013	\$1,000/year or 10% of annual gross receipts, whichever is greater. Early entry permit granted June 2013; actual contract effective date is 7/1/2013.	Fiscal Year	13-14	14-15
	6/30/2015		RECEIPTS	\$9,445	\$18,842
Equestrial trail rides	Month to Month		RENT	\$1,001	\$1,884
			FACILITIES	\$0	\$0
Shasta Marine Transport, LLC	6/1/2009	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	5/31/2011		RECEIPTS	\$8,400	\$3,000
Boat hauling service	Terminated		RENT	\$840	\$300
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Shasta Marine Transport, LLC Boat Hauling Service	12/1/2014 11/30/2019 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0 \$0 \$0	14-15 \$1,800 \$180 \$0
T. Parks Marine Boat hauling and repair services	3/1/2015 2/28/2020 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$6,525 \$653 \$0	14-15 \$6,525 \$653 \$0
Park Unit: Lake Perris SRA		District Inland Empire District			
Inspiration Paddleboard Co. Paddleboard activities	6/4/2013 6/30/2015 Month to Month	\$1,200/year or 10% of gross receipts, whichever is greater. Early Entry Permit granted 6/4/2013; actual contract effective date is 7/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$3,620 \$412 \$0	14-15 \$765 \$77 \$0
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$458,920 \$32,809 \$0	14-15 \$410,402 \$25,667 \$0
Park Unit: Lake Valley SRA		District Sierra District			
American Golf Corp dba Lake Tahoe Golf Course Lake Tahoe golf course & restaurant	4/1/1989 3/31/2009 Month to Month	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$2,273,317 \$551,883 \$0	14-15 \$2,280,280 \$543,070 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT		
Concession Operation	End Date	Rental Terms				
	Contract Status					
Park Unit: Leo Carrillo SP			District Angeles District			
Anthony and Annette Minicucci	4/1/2006	\$20,000/year or 10% of gross receipts, whichever is greater.		Fiscal Year	13-14	14-15
	3/31/2016			RECEIPTS	\$362,851	\$366,724
Leo Carrillo camp store	In Term			RENT	\$36,285	\$36,672
				FACILITIES	\$0	\$0
Camping Adventures	10/1/2014	\$2,700/year or 10% of gross receipts, whichever is greater.		Fiscal Year	13-14	14-15
	9/30/2019			RECEIPTS		\$49,480
Campsite equipment and set up	In Term			RENT		\$4,948
				FACILITIES		\$0
LAZ Parking California, LLC	7/1/2010	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.		Fiscal Year	13-14	14-15
	6/30/2011			RECEIPTS	\$54,949	\$20,172
Maintain and manage parking lots	Month to Month			RENT	\$32,657	\$7,765
				FACILITIES	\$0	\$0
Park Unit: Limekiln SP			District Monterey District			
Parks Management, Co.	9/1/2012	\$4,000/year or 5% of gross receipts, whichever is greater. All rent deposits support facility maintenance.		Fiscal Year	13-14	14-15
	8/31/2017			RECEIPTS	\$437,031	\$480,562
Collect fees and provide public services	In Term			RENT	\$21,852	\$24,028
				FACILITIES	\$0	\$0
Park Unit: Los Encinos SHP			District Angeles District			
Lankershim Investment Properties, LLC	8/1/2014	\$25,000/year or 3.33% gross receipts, whichever is greater. Early Entry Permit issued 5/23/14.		Fiscal Year	13-14	14-15
dba Lakeside Café	7/31/2016			RECEIPTS		\$1,500,589
Lakeside Café	In Term			RENT		\$49,976
				FACILITIES		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
Park Unit: MacKerricher SP		District	Sonoma-Mendocino Coast District		
Mendocino Area Park Assoc. (M.A.P.A.)	7/1/2014	\$1000/year or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	6/30/2016		RECEIPTS		\$50,117
Pay shower management	In Term		RENT		\$2,208
			FACILITIES		\$612
Pacific Environmental Education Center	8/1/2014	\$6,900/year or 5% of gross sales, whichever is greater; plus 2% of gross sales for facility maintenance and 1% of gross sales for State's environmental monitoring activities. Seasonal operation September-November and February-June.	Fiscal Year	13-14	14-15
	7/31/2019		RECEIPTS		\$125,311
Environmental Education Program	In Term		RENT		\$6,266
			FACILITIES		\$3,121
Ricochet Ridge Ranch	3/1/1989	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	Fiscal Year	13-14	14-15
	2/28/1990		RECEIPTS	\$176,184	\$177,591
Guided horseback tours	Month to Month		RENT	\$11,633	\$11,731
			FACILITIES	\$0	\$0
Park Unit: Malibu Lagoon SB		District	Angeles District		
Malibu Pier Partners, LLC*	8/1/2005	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	Fiscal Year	13-14	14-15
	7/31/2025		RECEIPTS	\$2,502,186	\$7,449,890
Restaurant, retail & boat tours	In Term		RENT	\$427,214	\$617,951
			FACILITIES	\$0	\$0

*Gross receipt and rent reconciliation ongoing

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Manresa SB		District Santa Cruz District			
Club Ed Surf Camp	6/1/2004 5/31/2014	\$8,000/year or 12% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Overnight surf camp	Month to Month		RECEIPTS	\$239,189	\$264,541
			RENT	\$28,703	\$31,745
			FACILITIES	\$0	\$0
Park Unit: Marshall Gold Discovery SHP		District Gold Fields District			
American River Conservancy	9/1/2011 8/31/2021	\$1,800/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Historic Kane House	In Term		RECEIPTS	\$28,099	\$29,258
			RENT	\$2,810	\$2,926
			FACILITIES	\$0	\$0
Cobblestone, Inc. dba Coloma Resort	3/1/2011 2/28/2021	\$2,400/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Argonaut Refreshment Saloon	In Term		RECEIPTS	\$137,875	\$211,546
			RENT	\$13,780	\$24,177
			FACILITIES	\$0	\$0
Park Unit: McArthur-Burney Falls Memorial SP		District Northern Buttes District			
Recreation Resource Management	6/1/2004 5/31/2024	\$22,000/year or 6% of camp store gross receipts, whichever is greater and \$20 per cabin for each night rented and 14% of lodging gross receipts; construct a new concession facility at a minimum cost of \$450,000.	Fiscal Year	13-14	14-15
Camp store and tent cabins	In Term		RECEIPTS	\$641,440	\$605,967
			RENT	\$89,039	\$84,298
			FACILITIES	\$0	\$0


Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Park Unit: Millerton Lake SRA		District Central Valley District			
Lake Millerton Marinas, LLC	5/1/2003	\$40,000/year or 10% of monthly gross receipts excluding gas, whichever is greater. Beginning in contract year 3 allocate 5% or \$20,000 of annual gross receipts to maintenance.	Fiscal Year	13-14	14-15
	10/31/2007		RECEIPTS	\$320,014	\$270,335
Lake Millerton marina	Month to Month		RENT	\$43,007	\$24,525
			FACILITIES	\$16,001	\$9,030
Millerton Lake Rentals, LLC (formerly CMS Toys)	9/1/2007	\$6000/year or 11% of gross annual receipts, whichever is greater.	Fiscal Year	13-14	14-15
	10/31/2007		RECEIPTS	\$104,894	\$81,138
Watercraft rental and camp store	Month to Month		RENT	\$11,538	\$8,925
			FACILITIES	\$0	\$0
Park Unit: Mono Lake Tufa SNR		District Sierra District			
Caldera Kayaks	11/1/2007	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	Fiscal Year	13-14	14-15
	10/31/2017		RECEIPTS	\$26,485	\$20,925
Kayak tours	In Term		RENT	\$1,854	\$1,465
			FACILITIES	\$0	\$0
Mono Lake Committee	10/1/2007	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	Fiscal Year	13-14	14-15
	9/30/2017		RECEIPTS	\$18,675	\$19,335
Kayak and canoe tours	In Term		RENT	\$1,307	\$1,353
			FACILITIES	\$0	\$0
Park Unit: Montaña de Oro SP		District San Luis Obispo Coast District			
Paso Robles RV Rentals LLC	7/1/2013	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	6/30/2015		RECEIPTS	\$3,765	\$9,561
RV Trailer Rentals	Month to Month		RENT	\$377	\$956
			FACILITIES	\$0	\$0

*Gross receipt and rent reconciliation ongoing

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Park Unit: Monterey SHP		District Monterey District			
Jos Boston & Co.	10/1/2004	Interpretation and maintenance of facilities, grounds, and historic gardens for public benefit.	Fiscal Year	13-14	14-15
	9/30/2006		RECEIPTS	\$19,306	\$16,806
Boston Store/Picket Fence	Month to Month		RENT	\$0	\$0
			FACILITIES	\$0	\$0
Junior League of Monterey Co	12/1/2000	Restoration, maintenance, operation and interpretation of the historic Old Whaling Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	Fiscal Year	13-14	14-15
	11/30/2010		RECEIPTS	\$0	\$51,998
Old Whaling Station	Month to Month		RENT	\$0	\$0
			FACILITIES	\$0	\$0
Park Unit: Morro Bay SP		District San Luis Obispo Coast District			
Associated Pacific Constructors	10/1/1991	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for marina operations paid to City of Morro Bay under separate Operating Agreement.	Fiscal Year	13-14	14-15
	9/30/1993		RECEIPTS	\$1,761,743	\$2,081,848
Marina & restaurant	Month to Month		RENT	\$95,622	\$115,129
			FACILITIES	\$0	\$0
Paso Robles RV Rentals LLC	7/1/2013	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	6/30/2015		RECEIPTS	\$19,080	\$41,079
RV Trailer Rentals	Month to Month		RENT	\$1,908	\$4,108
			FACILITIES	\$0	\$0
Park Unit: Morro Strand SB		District San Luis Obispo Coast District			
Paso Robles RV Rentals LLC	7/1/2013	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	6/30/2015		RECEIPTS	\$1,560	\$7,374
RV Trailer Rentals	Month to Month		RENT	\$156	\$737
			FACILITIES	\$0	\$0

*Gross receipt and rent reconciliation ongoing

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT		
Concession Operation	End Date	Rental Terms				
	Contract Status					
Park Unit: Mount Diablo SP			District Bay Area District			
John Pereira dba Interpretive Cattle Ranching	6/1/2011	\$7,000 year or 5% of monthly gross receipts plus \$16 per AUM, whichever is greater.	Fiscal Year	13-14	14-15	
Demonstration Cattle Ranch	5/31/2016			RECEIPTS	\$0	\$0
	In Term			RENT	\$13,853	\$14,006
			FACILITIES	\$0	\$0	
Park Unit: Oceano Dunes SVRA			District Oceano Dunes District			
Angello's ATV	5/1/2012	\$35,000/year or 11.25% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15	
Off highway vehicle rentals	4/30/2022			RECEIPTS	\$392,826	\$509,115
	In Term			RENT	\$44,193	\$51,612
			FACILITIES	\$0	\$0	
BJ's ATV Rental & Accessories Center	5/1/2012	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15	
Off highway vehicle rentals	4/30/2022			RECEIPTS	\$1,007,921	\$1,339,855
	In Term			RENT	\$100,792	\$133,986
			FACILITIES	\$0	\$0	
Gail Marshall dba Arnie's ATV Rentals	5/1/2012	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15	
Off highway vehicle rentals	4/30/2022			RECEIPTS	\$853,638	\$797,509
	In Term			RENT	\$85,364	\$79,746
			FACILITIES	\$0	\$0	
Jacob Huitron dba Kautz Towing	9/1/2010	\$10,000/year or 5% of monthly vehicle storage and 10% of all other monthly gross receipts, whichever is greater.	Fiscal Year	13-14	14-15	
Kautz Towing	8/31/2020			RECEIPTS	\$103,832	\$121,965
	In Term			RENT	\$9,430	\$11,316
			FACILITIES	\$0	\$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Jordan & Associates, Inc. dba Sun Buggy Fun Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$51,500/year or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,356,559 \$163,000 \$0	14-15 \$1,844,006 \$221,281 \$0
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2020 In Term	\$42,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$381,420 \$54,642 \$0	14-15 \$449,808 \$48,405 \$0
Pacific Adventure Tours Off-highway vehicle tours	5/1/2011 4/30/2016 In Term	\$10,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$96,015 \$9,726 \$0	14-15 \$87,460 \$8,754 \$0
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$60,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,318,540 \$132,687 \$0	14-15 \$2,009,466 \$200,947 \$0
Yo, Banana Boy! Inc. Vacuum pump service and retail sales	7/1/2010 6/30/2020 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$578,711 \$57,871 \$0	14-15 \$715,862 \$71,586 \$0
Park Unit: Ocotillo Wells SVRA			District	Ocotillo Wells District 	
LUV-2-CAMP, LLC Camp trailer rentals	7/1/2009 2/28/2011 Month to Month	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$62,555 \$6,256 \$0	14-15 \$86,271 \$8,627 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Park Unit: Old Sacramento SHP		District Capital District			
Skalet Family Jewelers	3/1/2004	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater; and .25% for facility maintenance.	Fiscal Year	13-14	14-15
Jewelry store	2/28/2014		RECEIPTS	\$1,087,404	\$1,288,380
	Month to Month		RENT	\$43,496	\$51,535
			FACILITIES	\$2,719	\$3,221
Wells Fargo Bank N.A.	11/1/1996	\$675/month.	Fiscal Year	13-14	14-15
	10/31/2006		RECEIPTS	\$0	\$0
Museum and ATM - Old Sacramento	Terminated		RENT	\$8,775	\$3,375
			FACILITIES	\$0	\$0
Wells Fargo Bank N.A.	12/1/2014	\$9,000/year, or 5% of retail sales plus 5% of ATM fee surcharges, whichever is greater.	Fiscal Year	13-14	14-15
	11/30/2019		RECEIPTS	\$0	\$18,491
Museum and ATM operations	In Term		RENT	\$0	\$8,625
			FACILITIES	\$0	\$0
Park Unit: Old Town San Diego SHP		District San Diego Coast District			
Ana Salcedo	2/1/2006	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.	Fiscal Year	13-14	14-15
	1/31/2016		RECEIPTS	\$811,980	\$1,047,476
Wallach & Goldman Square	In Term		RENT	\$133,287	\$125,697
			FACILITIES	\$0	\$19,644
Antionette Fisher dba Rust General Store	9/1/2011	\$18,000/year or 10%of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	8/31/2021		RECEIPTS	\$361,979	\$511,284
Rust General Store	In Term		RENT	\$36,198	\$51,128
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Artisan Imports, Inc. dba El Centro Artesano El Centro Artesano	5/1/1991 4/30/1996 Month to Month	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	Fiscal Year	13-14	14-15
			RECEIPTS	\$771,102	\$786,132
			RENT	\$98,995	\$89,236
			FACILITIES	\$11,567	\$11,792
Cousin's Old Town Candy Shop Candy shop	8/1/2000 7/31/2010 Month to Month	15% of gross receipts; and 1.5% for maintenance.	Fiscal Year	13-14	14-15
			RECEIPTS	\$1,151,537	\$1,139,248
			RENT	\$172,731	\$170,887
			FACILITIES	\$43,476	\$17,089
Cygnnet Theatre Theatre in Old Town	1/1/2008 12/31/2017 In Term	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements in FY 08/09.	Fiscal Year	13-14	14-15
			RECEIPTS	\$1,072,373	\$1,142,190
			RENT	\$43,365	\$47,151
			FACILITIES	\$0	\$0
Dana and Patrick Dugan dba Miner's Gems & Minerals La Casa de Pedorena Gem Retail	12/1/2011 11/30/2021 In Term	\$24,000/year or 10.5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$491,868	\$589,484
			RENT	\$51,646	\$61,896
			FACILITIES	\$0	\$0
Happy Trails Livestock, LLC Horsedrawn wagon rides	9/1/2011 8/31/2016 Terminated	\$20/month from May-September or 10% of gross receipts up to \$200 plus 20% of gross receipts over \$200, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$6,117	\$766
			RENT	\$695	\$92
			FACILITIES	\$0	\$0
Heritage Tours Guided Tours	10/1/2010 9/30/2015 In Term	\$3,000/month or 5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$66,556	\$58,703
			RENT	\$3,329	\$2,935
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Holiday Traditions, Inc. dba Captain Fitch's Mercantile Captain Fitch's Mercantile	12/1/2010 11/30/2020 In Term	\$30,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$332,767 \$36,604 \$0	14-15 \$329,695 \$36,266 \$0
LAZ Parking California, LLC Parking lot management	9/17/2014 9/16/2015 In Term	\$3,000/year or 10% of gross receipts up to \$27,500, plus 70% of gross receipts over \$27,500.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0	14-15 \$25,534 \$2,735 \$0
Old Town Family Hospitality Corp. Mexican Commercial Corner, Cosmopolitan, Barra Barra	6/1/2005 5/31/2025 In Term	\$1,250,000/Year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000 whichever amount is greater; plus \$900,000 for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$16,872,629 \$2,384,397 \$0	14-15 \$17,489,189 \$2,243,045 \$0
Patrick and Dana Dugan dba Gum Saan Oriental Import Specialty Retail	12/1/2013 11/30/2018 In Term	\$12,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$119,615 \$11,962 \$0	14-15 \$227,235 \$22,724 \$0
Racine & Laramie Tobacco & pipe shop	9/1/1974 3/18/2015 Month to Month	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts; plus 1% of gross receipts for advertising and promotion..	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$793,067 \$32,169 \$0	14-15 \$838,186 \$33,418 \$0
Raymond C. Tafoya dba California Indian Market & Jewelry California Indian Market & Jewelry	3/1/2009 2/28/2010 Month to Month	\$100/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$121,146 \$6,057 \$0	14-15 \$113,821 \$5,680 \$0

SECTION B - Concession Operation and Revenue Statement

*Gross receipt and rent reconciliation ongoing

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Raymond C. Tafoya dba San Diego House Historic Retail Store	4/1/2011 3/31/2021 In Term	\$13,000/year or 10.75% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$368,110 \$39,572 \$0	14-15 \$362,191 \$39,650 \$0
Snap Photo Tours, Inc. Photo tours	9/1/2012 8/31/2014 Terminated	\$500/year or 2.5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0 \$0 \$0	14-15 \$18,024 \$721 \$0
Tafoya and Sons Casa de Wrightington historic retail store	7/1/2010 6/30/2020 In Term	\$42,000/year or 9% of gross receipts, whichever is greater. Operated May- June 2010 under Early Entry Permit.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$417,951 \$42,226 \$0	14-15 \$357,428 \$35,055 \$0
Tinsmith Old Town, Inc. US House Tin Ware Sales	2/1/2014 1/31/2024 In Term	\$24,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$30,129 \$3,275 \$0	14-15 \$191,555 \$28,143 \$0
Toby's Candle Company Sessions Bldg. retail shop	6/1/2009 5/31/2019 In Term	\$42,000/year or 10% of gross receipts whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$531,026 \$51,405 \$0	14-15 \$567,848 \$57,189 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Toler, Inc.	8/1/2011 7/31/2021	\$10,800/year or 8% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Johnson House historic retail	In Term		RECEIPTS	\$209,885	\$246,925
			RENT	\$16,826	\$19,754
			FACILITIES	\$0	\$0
Toler, Inc.	8/1/2011 7/31/2016	\$12,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Toler's Leather Depot	In Term		RECEIPTS	\$295,150	\$327,230
			RENT	\$29,515	\$32,723
			FACILITIES	\$0	\$0
Wells Fargo Bank S.D.	12/1/2013 11/30/2018	\$24,000/year or 5% of retail gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Museum, Retail Sales, ATM	In Term		RECEIPTS	\$30,695	\$47,514
			RENT	\$14,011	\$23,989
			FACILITIES	\$0	\$0
Park Unit: Pfeiffer Big Sur SP		District Monterey District			
Guest Services Company of Virginia	11/1/2004 10/31/2024	\$675,000/year or 16% of gross receipts, whichever is greater; and 3.7% of gross receipts for facility improvements.	Fiscal Year	13-14	14-15
Lodge, restaurant and gift shop	In Term		RECEIPTS	\$5,528,527	\$5,738,314
			RENT	\$884,564	\$918,130
			FACILITIES	\$204,556	\$212,318
Park Unit: Pigeon Point Light Station SHP		District Santa Cruz District			
American Youth Hostel Assn.	10/1/1986 9/30/1991	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance. New contract effective 9/1/2014.	Fiscal Year	13-14	14-15
Hostel Lodging	Terminated		RECEIPTS	\$377,023	\$0
			RENT	\$0	\$0
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
American Youth Hostel Assn. Hostel Lodging	9/1/2014 8/31/2016 In Term	\$1,000/year or 2.5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0 \$0 \$0	14-15 \$350,949 \$0 \$0
Park Unit: Pismo SB			District Oceano Dunes District		
Superior Guest Care, Golf Course Golf course operation (9 holes)	9/1/2002 8/31/2012 Month to Month	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverage gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,729,442 \$202,739 \$0	14-15 \$1,762,393 \$204,936 \$0
Park Unit: Point Lobos SNR			District Monterey District		
Philip Sammet dba Under Water Company Guided SCUBA dive tours	5/1/2011 4/30/2016 In Term	\$600/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$7,750 \$884 \$0	14-15 \$600 \$60 \$0
Park Unit: Point Mugu SP			District Angeles District		
Camping Adventures Campsite equipment and set up	10/1/2014 9/30/2019 In Term	\$2,700/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$0 \$0 \$0	14-15 \$24,350 \$2,435 \$0
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011 Month to Month	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$42,190 \$22,584 \$0	14-15 \$60,874 \$35,647 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Prairie City SVRA		District Twin Cities District			
All Star Karting LLC	12/1/2009 11/30/2019	\$10,000/year or 8% of gross receipts, whichever is greater with an increase to 10% if contract in holdover. Previous contract under Racecraft Motorsports, LLC.	Fiscal Year	13-14	14-15
Go-Kart Race Track	In Term		RECEIPTS	\$139,217	\$160,057
			RENT	\$8,824	\$11,324
			FACILITIES	\$0	\$0
Armstrong Racing, LLC	6/1/2010 5/31/2020	\$36,450/year or 15% of annual gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Motocross race track operation	In Term		RECEIPTS	\$234,670	\$204,390
			RENT	\$35,201	\$30,518
			FACILITIES	\$0	\$0
Katie Pierson dba Mud Mart	4/1/2014 3/31/2017	\$5,000/year, or 5% of gross receipts up to \$150,000 and 10% of gross receipts over \$150,000, whichever is greater.	Fiscal Year	13-14	14-15
Park store	In Term		RECEIPTS	\$39,549	\$92,419
			RENT	\$1,977	\$5,025
			FACILITIES	\$0	\$0
Park Unit: Refugio SB		District Channel Coast District			
California Camp Stores	4/1/2008 3/31/2018	\$60,000/year or 12% of gross receipts whichever is greater.	Fiscal Year	13-14	14-15
Beach stores at Gaviota, El Capitan, Refugio SB	In Term		RECEIPTS	\$163,176	\$133,971
			RENT	\$19,581	\$16,077
			FACILITIES	\$0	\$0
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012 7/31/2014	\$6,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	Month to Month		RECEIPTS	\$55,475	\$33,576
			RENT	\$5,548	\$3,358
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Robert H. Meyer Memorial SB		District Angeles District			
LAZ Parking California, LLC	7/1/2010 6/30/2011	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	Fiscal Year RECEIPTS	13-14 \$290,642	14-15 \$290,259
Maintain and manage parking lots	Month to Month		RENT FACILITIES	\$161,079 \$0	\$168,741 \$0
Park Unit: San Buenaventura SB		District Channel Coast District			
The Baja Oyster Company, Inc. dba The Jolly Oyster	11/1/2011 10/31/2013	\$12,000/year or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	13-14 \$308,082	14-15 \$341,173
The Jolly Oyster	Month to Month		RENT FACILITIES	\$16,604 \$0	\$18,259 \$0
Wheel Fun Rentals	6/1/2011 5/31/2021	\$17,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	13-14 \$137,742	14-15 \$167,147
Bicycle and Beach Rentals	In Term		RENT FACILITIES	\$20,661 \$0	\$25,072 \$0
Park Unit: San Clemente SB		District Orange Coast District			
Calafia Beach Café	9/1/2009 8/31/2019	Year 1: 12% of gross receipts; Year 2: \$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	13-14 \$161,221	14-15 \$157,092
Calafia Beach stand	In Term		RENT FACILITIES	\$22,383 \$0	\$18,851 \$0
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	13-14 \$0	14-15 \$660
Camp trailer rentals	In Term		RENT FACILITIES	\$0 \$0	\$66 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
LUV-2-CAMP, LLC Camp Trailer Rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$22,757 \$2,276 \$0	14-15 \$14,817 \$1,482 \$0
Park Unit: San Elijo SB			District	San Diego Coast District	
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$10,000 \$1,000 \$0	14-15 \$3,540 \$355 \$0
Eli Howard Surf School, Inc Overnight Surf Camp	6/1/2008 5/31/2013 Month to Month	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$257,827 \$51,565 \$0	14-15 \$277,206 \$55,504 \$0
JLM Systems San Elijo Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$1,290,623 \$193,593 \$0	14-15 \$1,304,103 \$195,610 \$0
LAZ Parking California, LLC of San Diego Parking Lot Management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	13-14 \$51,578 \$41,262 \$0	14-15 \$59,079 \$47,263 \$0

SECTION B - Concession Operation and Revenue Statement

*Gross receipt and rent reconciliation ongoing

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
LUV-2-CAMP, LLC	2/1/2012 1/31/2017	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$33,666	\$45,988
			RENT	\$3,367	\$4,599
			FACILITIES	\$0	\$0
MLG Enterprises RV Rental, LLC	2/1/2013 1/31/2015	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rental	In Term		RECEIPTS	\$28,066	\$52,694
			RENT	\$2,807	\$5,270
			FACILITIES	\$0	\$0
Paddle Board Rental, Instruction, Tours	6/26/2014 6/25/2015	\$3,000/year or 10.5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Paddle board rental, instruction, tours	Terminated		RECEIPTS	\$0	\$1,997
			RENT	\$0	\$210
			FACILITIES	\$0	\$0
Stroller Strides, LLC	7/1/2012 6/30/2014	\$75/year or 8% of gross sales, whichever is greater.	Fiscal Year	13-14	14-15
Fitness walks	Month to Month		RECEIPTS	\$1,183	\$911
			RENT	\$119	\$92
			FACILITIES	\$0	\$0
Travel Time RV, Inc.	2/1/2012 1/31/2017	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$9,574	\$6,072
			RENT	\$957	\$607
			FACILITIES	\$0	\$0
Park Unit: San Luis Reservoir SRA			District	Central Valley District	
Jose Soberanes	8/1/2011 7/31/2013	\$2500/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Mobile Ice Cream Carts	Month to Month		RECEIPTS	\$11,886	\$14,474
			RENT	\$2,129	\$2,514
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: San Onofre SB		District Orange Coast District			
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS		\$546
			RENT		\$55
			FACILITIES		\$0
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp Trailer Rentals	In Term		RECEIPTS	\$13,132	\$21,283
			RENT	\$1,313	\$2,128
			FACILITIES	\$0	\$0
Park Unit: Seacliff SB		District Santa Cruz District			
The Beach Shack	7/1/2005 6/30/2015	\$3,500/year or 6% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Beach stand	In Term		RECEIPTS	\$56,692	\$69,085
			RENT	\$3,401	\$4,281
			FACILITIES	\$0	\$0
Park Unit: Shasta SHP		District Northern Buttes District			
Annettee Magee	5/1/2015 4/30/2017	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Shorty's Eatery Café	In Term		RECEIPTS		\$8,613
			RENT		\$861
			FACILITIES		\$0
Park Unit: Silver Strand SB		District San Diego Coast District			
Albert's RV Rental	1/1/2012 12/31/2016	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$4,025	\$3,330
			RENT	\$403	\$333
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Coronado Surfing Academy Surf Camp	11/1/2008 10/31/2013 Month to Month	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	Fiscal Year	13-14	14-15
			RECEIPTS	\$12,115	\$14,085
			RENT	\$2,199	\$2,581
			FACILITIES	\$0	\$0
Jaime Garcia, Jr., DBA Safiros Sanitation Mobile recreation vehicle pump services	8/29/2014 8/28/2015 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS		\$1,810
			RENT		\$181
			FACILITIES		\$0
LAZ Parking California, LLC of San Diego Parking Lot Management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$549,965	\$632,547
			RENT	\$439,972	\$506,038
			FACILITIES	\$0	\$0
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$13,706	\$22,302
			RENT	\$1,371	\$2,230
			FACILITIES	\$0	\$0
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$3,927	\$10,203
			RENT	\$415	\$1,020
			FACILITIES	\$0	\$0
Silver Strand Café Grill Snack bar and camp store	5/1/2007 4/30/2017 In Term	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	Fiscal Year	13-14	14-15
			RECEIPTS	\$26,390	\$32,516
			RENT	\$4,038	\$4,848
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Travel Time RV, Inc.	2/1/2012 1/31/2017	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$7,809	\$9,093
			RENT	\$781	\$928
			FACILITIES	\$0	\$0
Park Unit: Silverwood Lake SRA			District	Tehachapi District	
Pyramid Enterprises, Inc.	3/1/1998 2/28/2018	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	Fiscal Year	13-14	14-15
Lake Silverwood Marina	In Term		RECEIPTS	\$508,280	\$506,835
			RENT	\$51,777	\$50,236
			FACILITIES	\$0	\$0
Park Unit: South Carlsbad SB			District	San Diego Coast District	
Albert's RV Rental	1/1/2012 12/31/2016	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$8,475	\$10,365
			RENT	\$848	\$1,037
			FACILITIES	\$0	\$0
JLM Systems	5/1/2007 4/30/2017	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Carlsbad Camp Store	In Term		RECEIPTS	\$460,834	\$495,382
			RENT	\$69,125	\$74,307
			FACILITIES	\$0	\$0
LAZ Parking California, LLC of San Diego	11/1/2011 10/31/2021	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year	13-14	14-15
Parking Lot Management	In Term		RECEIPTS	\$223,289	\$254,645
			RENT	\$178,631	\$203,716
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
LUV-2-CAMP, LLC	2/1/2012 1/31/2017	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$47,938	\$56,444
			RENT	\$4,794	\$5,644
			FACILITIES	\$0	\$0
MLG Enterprises RV Rental, LLC	2/1/2013 1/31/2015	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rental	Month to Month		RECEIPTS	\$31,154	\$54,638
			RENT	\$3,115	\$5,374
			FACILITIES	\$0	\$0
Paddle Board Rental, Instruction, Tours	6/26/2014 6/25/2015	\$3,000/year or 10.5% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Paddle board rental, instruction, tours	Terminated		RECEIPTS	\$0	\$839
			RENT	\$0	\$89
			FACILITIES	\$0	\$0
Travel Time RV, Inc.	2/1/2012 1/31/2017	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
Camp trailer rentals	In Term		RECEIPTS	\$9,798	\$5,255
			RENT	\$988	\$526
			FACILITIES	\$0	\$0
Park Unit: Statewide			District	Statewide	
Pride Industries	9/1/2008 8/31/2009	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over	Fiscal Year	13-14	14-15
California State Parks E-Store	Month to Month	for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	RECEIPTS	\$1,500,655	\$1,746,757
			RENT	\$1,139,399	\$1,406,802
			FACILITIES	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Recreational Equipment, Inc. (REI)	9/1/2008	10% of gross receipts per tour or day use fees, whichever is greater. Concession rent does not include the day use fee payments.	Fiscal Year	13-14	14-15
	8/31/2010		RECEIPTS	\$113,346	\$119,150
REI Outdoor School	Month to Month		RENT	\$4,783	\$6,091
			FACILITIES	\$0	\$0
Park Unit: Sugarloaf Ridge SP		District	Bay Area District		
Valley of the Moon Observatory Assn.	4/2/2004	Provide astronomy programs and collect group camp fees with 10-50% of rental fees deposited into a facility maintenance and improvement account.	Fiscal Year	13-14	14-15
	3/31/2014		RECEIPTS	\$15,510	\$14,870
Ferguson Observatory	Month to Month		RENT	\$1,370	\$0
			FACILITIES	\$0	\$0
Park Unit: Tahoe SRA		District	Sierra District		
Cheri's Hand Dipped Ice Cream Bars	7/1/2014	\$2000/year or 16% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	6/30/2016		RECEIPTS		\$5,591
Specialty ice cream cart	In Term		RENT		\$895
			FACILITIES		\$0
Tahoe Wilderness Adventures, LLC	9/1/2013	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	Fiscal Year	13-14	14-15
	8/31/2015		RECEIPTS	\$0	\$0
Guided Hikes and Equip Rentals	In Term		RENT	\$0	\$0
			FACILITIES	\$0	\$0
Park Unit: Tolowa Dunes SP		District	North Coast Redwoods District		
Crescent Trail Rides	5/1/2011	\$1,000 annual or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	4/30/2013		RECEIPTS	\$12,920	\$16,050
Guided horseback trail rides	Month to Month		RENT	\$1,292	\$1,605
			FACILITIES	\$0	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Park Unit: Topanga SP		District Angeles District			
Castle Creek Properties, Inc.	9/1/2011	\$36,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	8/31/2013		RECEIPTS	\$421,707	\$726,856
Wine tasting room	Month to Month		RENT	\$42,171	\$72,686
			FACILITIES	\$0	\$0
Park Unit: Torrey Pines SB		District San Diego Coast District			
Coleen Davis	8/1/2013	\$200/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14	14-15
	7/31/2015		RECEIPTS	\$1,922	\$1,689
Fitness Programs	In Term		RENT	\$195	\$183
			FACILITIES	\$0	\$0
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year	13-14	14-15
	10/31/2021		RECEIPTS	\$1,826,116	\$1,985,194
Parking Lot Management	In Term		RENT	\$1,460,893	\$1,588,155
			FACILITIES	\$0	\$0

*Gross receipt and rent reconciliation ongoing

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
	Contract Status			
Park Unit: Turlock Lake SRA		District Central Valley District		
American Land & Leisure	9/1/2012	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.	Fiscal Year	13-14
	8/31/2017		RECEIPTS	\$203,765
Operate and maintain park unit	In Term		RENT	\$0
			FACILITIES	\$21,395
				\$22,642
Park Unit: Van Damme SP		District Sonoma-Mendocino Coast District		
Kayak Mendocino	4/1/2006	\$50/month or 12% of gross receipts, whichever is greater except during off season Nov 1 to April 30 pays 12% of monthly gross receipts.	Fiscal Year	13-14
	3/31/2016		RECEIPTS	\$42,180
Kayak rentals and tours	In Term		RENT	\$5,062
			FACILITIES	\$0
				\$0
Park Unit: Wilder Ranch SP		District Santa Cruz District		
Randy Clayton dba Santa Cruz Carriage Company Draft Horses	2/1/2012	\$500/year or 8% of gross receipts, whichever is greater; and 2% of gross receipts for trail maintenance.	Fiscal Year	13-14
	1/31/2017		RECEIPTS	\$9,755
Horse rides and interpretive programs	In Term		RENT	\$780
			FACILITIES	\$195
				\$0
Park Unit: Will Rogers SHP		District Angeles District		
Westside Riding School Dorte Lindegaard	5/1/2006	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	13-14
	4/30/2008		RECEIPTS	\$609,836
Horseback riding lessons	Month to Month		RENT	\$81,645
			FACILITIES	\$0
				\$0

*Gross receipt and rent reconciliation ongoing

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
	Contract Status			

Park Unit: Woodson Bridge SRA

District Northern Buttes District

American Land & Leisure	9/1/2012	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.	Fiscal Year	13-14	14-15
	8/31/2017		RECEIPTS	\$44,712	\$40,206
Operate and maintain park unit	In Term		RENT	\$0	\$0
			FACILITIES	\$3,581	\$3,338

	13-14	14-15
TOTAL GROSS RECEIPTS	\$123,490,560	\$141,128,809
TOTAL RENT	\$18,881,961	\$19,414,722
TOTAL FACILITIES	\$2,188,188	\$3,299,947

*Gross receipt and rent reconciliation ongoing

Section C – Operating Agreements

Section C summarizes 59 Operating Agreements for the operation of park units, properties or portions thereof. Most agreements are with local government entities, such as counties and cities. Cal Citrus and El Presidio de Santa Barbara State Historic Parks, Marconi Conference Center, Mendocino Woodlands State Park, and Mendocino Headlands State Park are operated by non-profit organizations though special legislation. In addition, this section contains several operating agreements with non-profit organizations authorized by Public Resource Code §5080.42. The specific agreements are subject to separate reporting requirements to the Legislature.



HENRY COWELL SP, Mountain Parks Foundation

In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, statute requires funds to be remitted to the State, except where there is a specific provision to reinvest profits into the park unit, such as at Santa Monica and the units operated by non-profit organizations. There are a few operating agreements with rent provisions to State Parks resulting from concessions managed by the operator.

OPERATING AGREEMENTS
OPERATION OF STATE PARK UNITS BY OTHER AGENCIES
Fiscal Year 2014-2015

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Angel Island SP		District Bay Area District			
SF Bay Area Water Emergency Transportation Authority (WETA)	6/1/2011	Collect park fees and pay 2% of gross receipts for dock maintenance.	FiscalYear	13-14	14-15
Ferry service from Alameda County	5/31/2021		RECEIPTS	\$59,682	\$37,011
	In Term		RENT	\$10,200	\$8,812
Park Unit: Anza-Borrego Desert SP		District Colorado Desert District			
County of San Diego	11/1/2008	Maintain and operate Agua Caliente Hot Springs.	FiscalYear	13-14	14-15
Agua Caliente Hot Springs	10/31/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Austin Creek SRA		District Sonoma-Mendocino Coast District			
Stewards of Coast and Redwoods	8/1/2012	Develop, operate and maintain park unit.	FiscalYear	13-14	14-15
Park management and fee collections	6/30/2017		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Bale Grist Mill SHP		District Bay Area District			
Napa County Regional Park and Open Space District	4/1/2012	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	FiscalYear	13-14	14-15
Collect fees and provide public services	3/31/2017		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Benicia Capitol SHP		District Bay Area District			
City of Benicia	8/1/2012	Operate and maintain turf area and restroom facility for public use.	FiscalYear	13-14	14-15
Grounds and restroom facility maintenance	7/31/2014		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Benicia, Office of Economic Development	7/18/2012	Operate and maintain park unit.	FiscalYear	13-14	14-15
Collect fees and provide public services	6/30/2014		RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
Park Unit: Bolsa Chica SB		District Orange Coast District			
City of Huntington Beach	12/1/1986	Operate and maintain property adjacent to Bolsa Chica Pier.	FiscalYear	13-14	14-15
Bolsa Chica SB	11/30/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Bothe-Napa Valley SP		District Bay Area District			
Napa County Regional Park and Open Space District	4/1/2012	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	FiscalYear	13-14	14-15
Collect fees and provide public services	3/31/2017		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Burton Creek SP		District Sierra District			
Tahoe City Public Utility District	6/1/2010	Maintain and operate cross country ski trails. Annual rent: \$5,000 of gross receipts up to \$175,000; \$7,000 up to \$200,000; plus 3% of gross receipts exceeding \$200,000.	FiscalYear	13-14	14-15
Burton Creek ski trails and instruction	4/30/2020		RECEIPTS	\$307,187	\$221,957
	In Term		RENT	\$10,955	\$7,659
Park Unit: California Citrus SHP		District Inland Empire District			
California Citrus Heritage Mgmt. Corp.	11/1/1992	Development, operation and maintenance of citrus grove and facilities for the use, education and benefit of the general public.	FiscalYear	13-14	14-15
Manage citrus groves	10/31/2012		RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
Park Unit: Carlsbad SB		District San Diego Coast District			
City of Carlsbad	4/1/2010	Develop, operate and maintain a portion of Carlsbad State Beach.	FiscalYear	13-14	14-15
Ocean Street Sculpture Park	3/31/2030		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Carpinteria SB		District Channel Coast District			
City of Carpinteria	9/1/2004	Operate and maintain facilities at Linden Field portion of Capinteria SB.	FiscalYear	13-14	14-15
Linden Field	8/31/2014		RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
Park Unit: Castaic Lake SRA		District Angeles District			
County of Los Angeles	11/18/1969	Operates and maintain park unit.	FiscalYear	13-14	14-15
Castaic Lake SRA	11/17/2019		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Cayucos SB		District San Luis Obispo Coast District			
County of San Luis Obispo dba Morro Bay Golf Course	9/1/1999	Develop, operate and maintain Morro Bay golf course with 5% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	FiscalYear	13-14	14-15
Old Creek, Veteran's Memorial Hall, Pier	8/31/2024		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: China Camp SP		District Bay Area District			
Marin State Parks Association, Friends of China Camp	8/1/2012	Develop, operate, manage and maintain park unit. (China Camp State Park)	FiscalYear	13-14	14-15
Park management and fee collections	1/31/2019		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Colusa-Sacramento River SRA		District Northern Buttes District			
City of Colusa	12/1/2011	Develop, operate and maintain day use area, campground and boat launch facility.	FiscalYear	13-14	14-15
Develop and operate boat launch and fee collections	12/31/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Corona del Mar SB		District Orange Coast District			
City of Newport Beach	8/19/1999	Operate and maintain park.	FiscalYear	13-14	14-15
Corona del Mar SB	8/18/2029		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Cuyamaca Rancho SP		District Colorado Desert District			
County of San Diego	7/1/2009	Develop, maintain and operate environmental education camps.	FiscalYear	13-14	14-15
Environmental youth education camp	6/30/2044		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Dockweiler SB		District Angeles District			
City of Los Angeles	11/10/1948	Develop, maintain and operate park unit through contract with County of Los Angeles; with exception of Venice Beach operated by the City.	FiscalYear	13-14	14-15
Dockweiler State Beach	11/9/1998		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: El Presidio de Santa Barbara SHP		District Channel Coast District			
Santa Barbara Trust for Historic Preservation	12/1/2006	Acquisition, planning, development and construction of historic properties.	FiscalYear	13-14	14-15
Park Development and Operation	11/30/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Folsom Lake SRA		District Gold Fields District			
CSU, Sacramento	12/1/1989	Develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.	FiscalYear	13-14	14-15
CSUS Aquatic Center at Lake Natoma	11/30/2004		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
Park Unit: Jack London SHP		District Bay Area District			
Valley of the Moon Observatory Assn.	5/1/2012	Develop, operate and maintain park unit.	FiscalYear	13-14	14-15
Park management and fee collections	12/31/2018		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Kenneth Hahn SRA		District Angeles District			
County of Los Angeles	6/7/1983	Operates and maintains portion of park unit.	FiscalYear	13-14	14-15
Formerly Baldwin Hills SRA	6/6/2033		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Lake Del Valle SRA		District Bay Area District			
East Bay Regional Park District	6/1/1975	Operate and maintain park unit	FiscalYear	13-14	14-15
Operate Lake del Valle SRA	5/31/2025		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Leucadia SB		District San Diego Coast District			
City of Encinitas	10/1/2009	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear	13-14	14-15
Recreational beach facilities	9/30/2029		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Los Angeles Sector		District Angeles District			
City of Los Angeles	3/21/1978	Maintain and operate minor system property located within City's park.	FiscalYear	13-14	14-15
Pan Pacific Park Property	3/20/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Manhattan Beach	8/1/1988	Operate and maintain Manhattan Beach Pier.	FiscalYear	13-14	14-15
Manhattan Pier Property	7/31/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

Park Unit: Marconi Conference Center SHP		District	Bay Area District		
Marconi Conference Center Operating Corp.	1/1/1990	Maintenance, management, operation, and development of the Marconi Conference Center.	FiscalYear	13-14	14-15
Conference & Training Facility	12/31/2019		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: McLaughlin Eastshore State Park (State Seashore)		District	Bay Area District		
East Bay Regional Park District	7/1/2013	Operate and manage park unit.	FiscalYear	13-14	14-15
Operate McLaughlin Eastshore SP	6/30/2043		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Mendocino Headlands SP		District	Sonoma-Mendocino Coast District		
Mendocino Land Trust	11/1/2008	Operation, maintenance and care of Heider Field Property.	FiscalYear	13-14	14-15
Heider Field Property	10/31/2018		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Mendocino Woodlands SP		District	Sonoma-Mendocino Coast District		
Mendocino Woodlands Camp Assoc.	8/1/2010	Management, care, maintenance, enhancement and operation of an outdoor environmental education camp and group recreation facility for benefit of public.	FiscalYear	13-14	14-15
Environmental Science Camp	7/31/2030		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Montaña de Oro SP		District San Luis Obispo Coast District			
County of San Luis Obispo dba Morro Bay Golf Course	9/1/1999	Develop, operate and maintain Morro Bay golf course with 5% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	FiscalYear	13-14	14-15
Montana de Oro facilities	8/31/2024		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Monterey SB		District Monterey District			
City of Monterey	10/1/2011	Develop, operate and maintain a portion of the beach.	FiscalYear	13-14	14-15
Window on the Bay parcel	9/30/2031		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Moonlight SB		District San Diego Coast District			
City of Encinitas	10/1/2009	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear	13-14	14-15
Recreational beach facilities	9/30/2029		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT		
Operation Summary	End Date	Rental Terms				
	Contract Status					
Park Unit: Morro Bay SP		District San Luis Obispo Coast District				
City of Morro Bay	6/1/2002	Develop, equip and operate the Morro Bay Marina. City receives 20% of gross sales from berth rentals from Associated Pacific Constructors.	FiscalYear	13-14	14-15	
Morro Bay Marina	5/31/2022		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
County of San Luis Obispo dba Morro Bay Golf Course	9/1/1999	Develop, operate and maintain Morro Bay golf course with 5% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	FiscalYear	13-14	14-15	
Morro Bay Golf Course	8/31/2024		RECEIPTS	\$1,508,322	\$970,416	
	In Term		RENT	\$75,416	\$48,521	
Park Unit: Mount Diablo SP		District Bay Area District				
East Bay Regional Park District	1/5/1973	Operate and maintain Old Moraga Ranch Trail	FiscalYear	13-14	14-15	
Operate Old Moraga Ranch Trail property	12/31/2022		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
East Bay Regional Park District	9/1/1996	Operate and maintain Mamm property	FiscalYear	13-14	14-15	
Operate Mamm property	8/31/2016		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Save Mount Diablo (SMD)	1/1/2013	Develop, manage and execute the restoration of the Mount Diablo Beacon.	FiscalYear	13-14	14-15	
Mount Diablo Beacon restoration	12/31/2013		RECEIPTS	\$0	\$0	
	Month to Month		RENT	\$0	\$0	

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

Park Unit: Mount San Jacinto SP		District	Inland Empire District		
Mt. San Jacinto Winter Park Authority	11/1/1996	Operate and maintain Palm Springs Aerial Tramway. Rental term: \$10,000/month when non-operational; \$18,000/month when tram is in operation or \$1.00 per rider, whichever is greater.	FiscalYear	13-14	14-15
Palm Springs Aerial Tramway	10/31/2021		RECEIPTS	\$0	\$0
	In Term		RENT	\$483,343	\$570,717

Park Unit: Old Sacramento SHP		District	Capital District		
City of Sacramento	12/1/1991	Develop, operate and maintain Riverfront Park.	FiscalYear	13-14	14-15
Riverfront Park	11/30/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Pacifica SB		District	Santa Cruz District		
City of Pacifica	2/1/1991	Operate and maintain park unit.	FiscalYear	13-14	14-15
Pacifica State Beach	1/31/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Palomar Mountain SP		District	Colorado Desert District		
County of San Diego	7/1/2009	Develop, maintain and operate environmental education camps.	FiscalYear	13-14	14-15
Environmental youth education camp	6/30/2044		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Pismo SB		District Oceano Dunes District			
City of Grover Beach	1/1/2007	Joint Power Agreement to construct lodge facility followed by 50 year operation. Rent will be 3% of gross receipts or 50% of rental fees whichever is greater.	FiscalYear	13-14	14-15
Construct and operate lodge facility	12/19/2062		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Pismo Beach	5/7/1951	Operation and maintenance of Pismo Pier.	FiscalYear	13-14	14-15
Pismo Pier	6/30/2001		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
Park Unit: Placerita Canyon SP		District Angeles District			
County of Los Angeles	5/1/2012	Development, maintenance and operation of park unit.	FiscalYear	13-14	14-15
Placerita Canyon SP	4/30/2062		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Plumas-Eureka SP		District Sierra District			
Eastern Plumas Recreation District	12/1/2011	Develop, operate and maintain recreational ski facility. All revenue must be invested into the public use facilities or net profit remitted to State.	FiscalYear	13-14	14-15
Ski Bowl and Winter Recreation	7/31/2021		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Johnsville Public Utility District	1/1/2007	Operate PUD water storage and distribution facilities located on DPR property to serve park and community.	FiscalYear	13-14	14-15
Water utilities	12/31/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Prairie City SVRA		District Twin Cities District			
County of Sacramento	6/1/2004	Operate and maintain Deer Creek Hills sub unit.	FiscalYear	13-14	14-15
Deer Creek Hills	5/31/2024		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Robert W. Crown Memorial SB		District Bay Area District			
East Bay Regional Park District	12/7/1966	Operate and maintain park unit. (Robert W. Crown SB)	FiscalYear	13-14	14-15
Operate Robert W. Crown Memorial SB	12/6/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: San Bruno Mountain SP		District Bay Area District			
County of San Mateo	1/1/2001	Operate and maintain the day use parking area at San Bruno Mtn. State and County Park.	FiscalYear	13-14	14-15
San Bruno Mountain SP	12/31/2015		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Santa Monica SB		District Angeles District			
City of Santa Monica	6/1/2006	Develop, maintain and operate Santa Monica SB excluding the 415 PCH property. All profits remain with the City.	FiscalYear	13-14	14-15
Operate and maintain state beach	5/31/2051		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Santa Monica	4/1/2005	Develop, maintain and operate the Marion Davies Beach House and compound with \$21 million grant from Annenberg Foundation.	FiscalYear	13-14	14-15
415 PCH - Marion Davies complex	3/31/2055		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Silver Strand SB		District San Diego Coast District			
Southwest Community College District	6/1/2000	Operates Crown Cove Boating Instruction and Safety Center.	FiscalYear	13-14	14-15
Crown Cove Boating Instruction and Safety	5/31/2020		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Sonoma Sector		District Bay Area District			
County of Sonoma Regional Parks	7/1/2010	Maintain and operate minor system property located within County Regional Park.	FiscalYear	13-14	14-15
Stillwater Cove Property	6/30/2035		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
Park Unit: Standish-Hickey SRA		District North Coast Redwoods District			
Mendocino Area Park Assoc. (M.A.P.A.)	8/2/2013	Develop, operate, and maintain park unit. (Standish HickeySRA)	FiscalYear	13-14	14-15
Park Operation and Fee Collections	10/31/2018		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Stone Lake		District Gold Fields District			
U.S. Fish and Wildlife Service	10/1/2008	Operate, maintain and manage wildlife refuge for public benefit.	FiscalYear	13-14	14-15
Stone Lake Wildlife Refuge	9/30/2023		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Sugarloaf Ridge SP		District Bay Area District			
Sonoma Ecology Center	7/1/2012	Develop, operate and maintain park unit.	FiscalYear	13-14	14-15
Park operations and fee collections. ♦	12/31/2019		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Tahoe SRA		District Sierra District			
Tahoe City Public Utility District	7/31/2003	Develop and maintain Truckee River bike path.	FiscalYear	13-14	14-15
Tahoe SRA-Truckee bike paths	7/30/2023		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

Park Unit: Watts Towers of Simon Rodia SHP		District	Angeles District		
City of Los Angeles	3/17/1978	Develop, maintain and operate park unit.	FiscalYear	13-14	14-15
Watts Towers	3/16/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Will Rogers SB		District	Angeles District		
City of Los Angeles	2/1/1949	Develop, maintain and operate park unit through contract with County of Los Angeles.	FiscalYear	13-14	14-15
Will Rogers State Beach	1/31/1999		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Park Unit: Woodland Opera House SHP		District	Capital District		
City of Woodland	8/1/2008	Operate and maintain facility.	FiscalYear	13-14	14-15
Woodland Opera House SHP	7/31/2033		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

	13-14	14-15
TOTAL GROSS RECEIPTS	\$1,875,190	\$1,229,384
TOTAL RENT	\$579,914	\$635,709

Section D - Concession & Operating Agreement Changes

Section D summarizes changes to concession and operating agreements during Fiscal Year 14-15. This section lists new agreements, agreements that went on month-to-month, expired agreements that were terminated and month-to-month agreements that were terminated. The Department executed over 29 new or renewed contracts during the reporting period, some with operations in multiple park units. Short-term contracts were developed to pilot new concessions such as overnight motorhome and trailer rentals at multiple parks within Orange Coast District, watersport activities at Kings Beach State Recreation Area, food and beverage services at Los Encinos State Historic Park and selling of hand-dipped ice cream bars at Tahoe State Recreation Area.

COLUMBIA SHP, E.C. Enterprises, Inc.



TAHOE SRA, Cheri's Hand Dipped Ice



Concession Contract and Operating Agreement Changes Fiscal Year 2014-2015

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Bolsa Chica SB</i>				
Playland Concessions Inc. dba BABES Catering & Rentals Beach Stands	\$20,000/year or 12.5% of annual gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts; and 1% for maintenance.	Terminated	1/1/2003	12/31/2013
<i>Candlestick Point SRA</i>				
City Park of San Francisco Event parking	92% of gross receipts.	Terminated	1/1/1993	12/31/1997
<i>Carmel River SB</i>				
Serendipity Farms Demonstration organic farm	\$500 per acre/year or 10% of gross receipts, whichever is greater.	Terminated	2/1/2008	1/31/2018
<i>Clear Lake SP</i>				
Recreation Resource Management Camp store, marina and cabins Clear Lake	8% of gross receipts.	Terminated	6/1/2005	1/31/2007

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Columbia SHP</i>				
Sycamore Landscape Corporation Columbia House Restaurant (formerly Bart's Black Skillet)	\$6,000/year or 2.5% of gross receipts up to \$200,000 and 3% over \$200,000, whichever is greater. Concessionaire may abate up to \$2,000 a year toward marketing and advertising Columbia SHP.	Terminated	9/1/2012	6/30/2013
Angela and Jacob Matulich dba Brown's Coffee House Fallon Ice Cream Parlor	\$1,600/year or 2% of gross receipts, whichever is greater. Early Entry Permit granted 8/1/2014.	In Term	8/1/2014	7/31/2016
E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium Fallon Ice Cream Parlor	\$1,600/year or 2% of gross receipts, whichever is greater. Early Entry Permit issued 2/14/2014. Assigned to Angela and Jacob Matulich 8/1/2014	Assignment	8/1/2014	7/31/2016
Claudia Carlson & Lisa Taylor dba Columbia Mercantile Historic Retail and Grocery Store dba Columbia Mercantile	\$15,000/year or 4% of gross receipts up to \$350,000 plus 5% over \$350,000, whichever is greater.	Terminated	12/1/2009	11/30/2014
Joseph Webber dba Jack Douglass Saloon Jack Douglass Saloon	\$7,200/year or 6% of gross receipts, whichever is greater.	Terminated	3/1/2015	2/28/2016
Sycamore Landscape Corporation Jack Douglass Saloon	\$600/month or 6% of gross receipts, whichever is greater. Contract assigned from Jack Douglas Saloon effective 2/1/2012.	Terminated	6/1/2002	5/31/2012
Sycamore Landscape Corporation Pioneer Emporium Kitchen/Culinary	\$5000/year or 6% of gross receipts, whichever is greater.	Terminated	9/1/2011	8/31/2016
Tom Fraser dba Quartz Mountain Stage Line Stage coach rides and equestrian tours	\$8,500/year or 5% of monthly gross receipts, whichever is greater.	Month to Month	7/1/2014	3/31/2015

CONTRACTOR NAME	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Del Norte Coast Redwoods SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Folsom Lake SRA</i>				
Godwank Equine Enterprises LLC dba Shadow Glen Family Stables Boarding stables and horse rental	\$6,000/year or 4% of gross receipts, whichever is greater. Contract reassigned from Shadow Glen Riding Stables effective 9/28/09.	Terminated	8/1/2003	7/31/2005
Tom Maringer dba Mobile Boat Service Boat towing service	10% of gross receipts. New contract issued 8/1/2014.	Terminated	1/1/2005	12/31/2005
California Canoe and Kayak, Inc. Canoe and kayak rentals	10% of gross receipts. New contract to commence 8/1/2014.	Terminated	4/1/2005	3/31/2006
Total Body Fitness Fitness Program	\$750/year or 10% of gross receipts, whichever sum is greater.	In Term	8/1/2014	7/31/2019
Total Body Fitness Fitness program	10% of gross receipts. New contract effective 8/1/2014.	Terminated	5/1/2005	4/30/2006
California Canoe and Kayak, Inc. Kayak and canoe rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2014	7/31/2019
Current Adventures Kayak and equipment rentals	\$375/year or 5% of gross receipts, whichever is greater.	In Term	7/1/2014	6/30/2019
Tom Maringer dba Mobile Boat Service Mobile boat services	\$1,000/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2014	7/31/2019
<i>Grizzly Creek Redwoods SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Humboldt Lagoons SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014
<i>Humboldt Redwoods SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014
<i>Jedediah Smith Redwoods SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014
<i>Jug Handle SNR</i>				
Pacific Environmental Education Center Enviornmental Education Program	\$6,900/year or 5% of gross sales, whichever is greater; plus 2% of gross sales for facility maintenance and 1% of gross sales for State's environmental monitoring activities. Seasonal operation September-November and February-June.	In Term	8/1/2014	7/31/2019

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Lake Oroville SRA</i>				
Shasta Marine Transport, LLC Boat hauling service	\$500/year or 10% of gross receipts, whichever is greater.	Terminated	6/1/2009	5/31/2011
Shasta Marine Transport, LLC Boat Hauling Service	\$500/year or 10% of gross receipts, whichever is greater.	In Term	12/1/2014	11/30/2019
T. Parks Marine Boat hauling service	\$500/year or 10% of gross receipts, whichever is greater.	Month to Month	6/1/2009	5/31/2011
T. Parks Marine Boat hauling and repair services	\$500/year or 10% of gross receipts, whichever is greater.	In Term	3/1/2015	2/28/2020
<i>Leo Carrillo SP</i>				
Camping Adventures Camp Trailer Rental	\$6,000/year or 10% of gross receipts, whichever is greater. New contract effective 10/1/2014.	Terminated	8/1/2010	7/31/2012
Camping Adventures Campsite equipment and set up	\$2,700/year or 10% of gross receipts, whichever is greater.	In Term	10/1/2014	9/30/2019

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>MacKerricher SP</i>				
Pacific Environmental Education Center Environmental Education Program	\$6,900/year or 5% of gross sales, whichever is greater; plus 2% of gross sales for facility maintenance and 1% of gross sales for State's environmental monitoring activities. Seasonal operation September-November and February-June.	In Term	8/1/2014	7/31/2019
Mendocino Area Park Assoc. (M.A.P.A.) Manage Pay Showers	20% of gross receipts. New contract effective 7/1/2014.	Terminated	10/1/1998	9/30/1999
Pacific Environmental Education Center Outdoor education camp	\$1.75/night per student. Concession operates March-May and Sept-October only. New contract effective 8/1/2014.	Terminated	9/5/1996	9/4/1997
Mendocino Area Park Assoc. (M.A.P.A.) Pay shower management	\$1000/year or 5% of gross receipts, whichever is greater.	In Term	7/1/2014	6/30/2016
<i>Mandalay SB</i>				
County of Ventura Mandalay State Beach	Operate and maintain park.	Terminated	9/21/1982	9/20/2017
<i>Old Sacramento SHP</i>				
Wells Fargo Bank N.A. Museum and ATM operations	\$9,000/year, or 5% of retail sales plus 5% of ATM fee surcharges, whichever is greater.	In Term	12/1/2014	11/30/2019
<i>Old Town San Diego SHP</i>				
LAZ Parking California, LLC Parking lot management	\$3,000/year or 10% of gross receipts up to \$27,500, plus 70% of gross receipts over \$27,500.	In Term	9/17/2014	9/16/2015

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Patrick's Point SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014
<i>Pigeon Point Light Station SH</i>				
American Youth Hostel Assn. Hostel Lodging	\$1,000/year or 2.5% of gross receipts, whichever is greater.	In Term	9/1/2014	8/31/2016
American Youth Hostel Assn. Hostel Lodging	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance. New contract effective 9/1/2014.	Terminated	10/1/1986	9/30/1991
<i>Point Mugu SP</i>				
Camping Adventures Camp Trailer Rental	\$6,000/year or 10% of gross receipts, whichever is greater. New contract effective 10/1/2014.	Terminated	8/1/2010	7/31/2012
Camping Adventures Campsite equipment and set up	\$2,700/year or 10% of gross receipts, whichever is greater.	In Term	10/1/2014	9/30/2019
<i>Prairie Creek Redwoods SP</i>				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Terminated	8/1/2012	7/31/2014

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Russian Gulch SP</i>				
Mendocino Area Park Assoc. (M.A.P.A.) Pay shower management	\$1000/year or 5% of gross receipts, whichever is greater.	In Term	7/1/2014	6/30/2016
<i>Tahoe SRA</i>				
Cheri's Hand Dipped Ice Cream Bars Specialty ice cream cart	\$2000/year or 16% of gross receipts, whichever is greater.	Terminated	7/1/2014	6/30/2016

CONTRACTOR NAME	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
CONTRACTOR OPERATION				
<i>Van Damme SP</i>				
Mendocino Area Park Assoc. (M.A.P.A.) Pay shower management	\$1000/year or 5% of gross receipts, whichever is greater.	In Term	7/1/2014	6/30/2016

Section E – Concessions & Operating Agreements by Type

Section E lists concession and operating agreement revenue by type of activity. Concessions involved with multiple activities are listed separately under each respective category. The figures in this section include sales, rent and facility improvements for both concession and operating agreements.

Specific Categories

LAKE PERRIS SRA, Pyramid Enterprises



Aquatic Sports and Services
Camp Stores
Equestrian Activities
Facility Maintenance and Improvements
Golf Courses
Lodging (includes camping, cabin and camp trailer rentals)
Marina Operations
Miscellaneous (include facility/equipment rentals, tours)
Off-Highway Vehicle Services
Park Fees and Annual Pass Sales (sold by concessionaires)
Parking Lot Management
Restaurants and Catering
Retail Sales and Gifts
Theater Arts Facilities

CONCESSIONS AND OPERATING AGREEMENTS BY TYPE

Fiscal Year 2014-2015

Aquatic Sports and Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$601,440	\$90,216
<i>Angel Island SP</i>	Angel Island-Tiburon Ferry, Inc.	\$1,008,032	\$105,450
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$553,213	\$82,982
<i>Auburn SRA</i>	American River Concession Outfitters	\$0	\$270,411
<i>Auburn SRA</i>	Hotshots, Imaging Inc.	\$59,163	\$2,958
<i>Auburn SRA</i>	Whitewater Photos Vita Boating MJS&E	\$8,604	\$430
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$39,797	\$4,965
<i>Carlsbad SB</i>	So Cal Surf Lessons	\$20,635	\$2,476
<i>Carlsbad SB</i>	So Cal Surf Lessons	\$15,150	\$1,818
<i>Doheny SB</i>	Wheel Fun Rentals	\$184,988	\$33,298
<i>Donner Memorial SP</i>	Donner Lake Watersports	\$198,989	\$21,889
<i>Ed Z'berg Sugar Pine Point SP</i>	Island Dreams, Inc. dba West Shore Sports	\$77,727	\$9,327
<i>Emerald Bay SP</i>	Kayak Tahoe	\$373,640	\$37,366
<i>Folsom Lake SRA</i>	Adventure Sports	\$151,727	\$15,173
<i>Folsom Lake SRA</i>	California Canoe and Kayak, Inc.	\$45,353	\$4,535
<i>Folsom Lake SRA</i>	California Canoe and Kayak, Inc.	\$12,424	\$1,242

<i>Folsom Lake SRA</i>	Current Adventures	\$10,230	\$511
<i>Folsom Lake SRA</i>	El Dorado Hills Boat, Wine and Self Storage dba Gold Key Boathouse	\$0	\$975
<i>Folsom Lake SRA</i>	Granite Bay Rentals, Inc.	\$52,635	\$7,369
<i>Folsom Lake SRA</i>	Robert and Chris McIntyre	\$1,067	\$107
<i>Folsom Lake SRA</i>	Thomas A. Adorno	\$11,180	\$1,342
<i>Folsom Lake SRA</i>	Tom Maringer dba Mobile Boat Service	\$22,685	\$2,269
<i>Hearst San Simeon SP</i>	Sea For Yourself Kayak Outfitters	\$61,753	\$6,131
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$142,194	\$25,248
<i>Kings Beach SRA</i>	North Tahoe Watersports, Inc.	\$229,370	\$57,343
<i>Lake Oroville SRA</i>	Feather River Rowing Club	\$52,409	\$2,620
<i>Lake Oroville SRA</i>	T. Parks Marine	\$6,525	\$653
<i>Lake Perris SRA</i>	Inspiration Paddleboard Co.	\$765	\$77
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$36,274	\$1,088
<i>Manresa SB</i>	Club Ed Surf Camp	\$264,541	\$31,745
<i>Millerton Lake SRA</i>	Millerton Lake Rentals, LLC (formerly CMS Toys)	\$81,138	\$8,925
<i>Mono Lake Tufa SNR</i>	Caldera Kayaks	\$20,925	\$1,465
<i>Mono Lake Tufa SNR</i>	Mono Lake Committee	\$19,335	\$1,353
<i>Point Lobos SNR</i>	Philip Sammet dba Under Water Company	\$600	\$60
<i>San Clemente SB</i>	Calafia Beach Café	\$3,097	\$372

<i>San Elijo SB</i>	Eli Howard Surf School, Inc	\$277,206	\$55,504
<i>San Elijo SB</i>	Paddle Board Rental, Instruction, Tours	\$1,997	\$210
<i>Silver Strand SB</i>	Coronado Surfing Academy	\$14,085	\$2,581
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$144,268	\$12,984
<i>South Carlsbad SB</i>	Paddle Board Rental, Instruction, Tours	\$839	\$89
<i>Van Damme SP</i>	Kayak Mendocino	\$41,610	\$4,993
Total for Aquatic Sports and Services		<u>\$4,847,610</u>	<u>\$910,550</u>

Camp Stores

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$917,192	\$151,337
<i>Clear Lake SP</i>	Recreation Resource Management	\$21,465	\$1,717
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$5,308	\$303
<i>El Capitan SB</i>	California Camp Stores	\$172,951	\$20,754
<i>Gaviota SP</i>	California Camp Stores	\$62,417	\$7,490
<i>Leo Carrillo SP</i>	Anthony and Annette Minicucci	\$366,724	\$36,672
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$350,703	\$21,042
<i>Refugio SB</i>	California Camp Stores	\$133,971	\$16,077
<i>San Elijo SB</i>	JLM Systems	\$1,304,103	\$195,610
<i>South Carlsbad SB</i>	JLM Systems	\$495,382	\$74,307

Total for Camp Stores		<u>\$3,830,216</u>	<u>\$525,310</u>
Equestrian Activities			
Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Molera Horseback Tours of Big Sur	\$186,547	\$24,020
<i>Auburn SRA</i>	Western States Trail Foundation	\$1,155	\$1,316
<i>Columbia SHP</i>	Tom Fraser dba Quartz Mountain Stage Line	\$201,283	\$10,064
<i>Folsom Lake SRA</i>	Boarding on the Lake	\$22,787	\$2,279
<i>Folsom Lake SRA</i>	Godwank Equine Enterprises LLC dba Shadow Glen Family Stables	\$261,210	\$10,448
<i>Indio Hills Palms</i>	Covered Wagon Tours, Inc.	\$34,720	\$2,400
<i>Lake Oroville SRA</i>	Lazy T Trail Rides	\$18,842	\$1,884
<i>Mackerricher SP</i>	Ricochet Ridge Ranch	\$177,591	\$11,731
<i>Old Town San Diego SHP</i>	Happy Trails Livestock, LLC	\$766	\$92
<i>Tolowa Dunes SP</i>	Crescent Trail Rides	\$16,050	\$1,605
<i>Topanga SP</i>	Ocean Park Ranch	\$1,311	\$131
<i>Wilder Ranch SP</i>	Randy Clayton dba Santa Cruz Carriage Company Draft Horses	\$14,018	\$1,049
<i>Will Rogers SHP</i>	Westside Riding School Dorte Lindegaard	\$650,476	\$85,428
Total for Equestrian Activities		<u>\$1,586,755</u>	<u>\$152,447</u>

Facility Maintenance

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$0	\$12,029
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$0	\$11,064
<i>Angel Island SP</i>	SF Bay Area Water Emergency Transportation Authority (WETA)	\$0	\$740
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$0	\$1,105,668
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$0	\$677
<i>Brannan Island SRA</i>	American Land & Leisure	\$0	\$59,059
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$0	\$1,801,849
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$0	\$6,135
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$0	\$660
<i>MacKerricher SP</i>	Mendocino Area Park Assoc. (M.A.P.A.)	\$0	\$612
<i>MacKerricher SP</i>	Pacific Environmental Education Center	\$0	\$3,121
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$0	\$9,030
<i>Old Sacramento SHP</i>	Skalet Family Jewelers	\$0	\$3,221
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$0	\$19,644
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc. dba El Centro Artesano	\$0	\$11,792
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$0	\$17,089

<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$0	\$212,318
<i>Turlock Lake SRA</i>	American Land & Leisure	\$0	\$22,642
<i>Woodson Bridge SRA</i>	American Land & Leisure	\$0	\$3,338
Total for Facility Maintenance		<u>\$0</u>	<u>\$3,300,687</u>

Golf Courses

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Lake Valley SRA</i>	American Golf Corp dba Lake Tahoe Golf Course	\$1,619,502	\$474,524
<i>Morro Bay SP</i>	County of San Luis Obispo dba Morro Bay Golf Course	\$970,416	\$48,521
<i>Pismo SB</i>	Superior Guest Care, Golf Course	\$409,947	\$69,691
Total for Golf Courses		<u>\$2,999,865</u>	<u>\$592,736</u>

Lodging, includes Camping and Tent/Trailer Rentals

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$13,002,163	\$962,763
<i>Big Basin Redwoods SP</i>	United Camps Conferences and Retreats (UCCR) United Camps Conferences and Retreats (UCCR)	\$396,994	\$26
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$594,781	\$84,155
<i>Bolsa Chica SB</i>	LUV-2-CAMP, LLC	\$5,376	\$538
<i>Brannan Island SRA</i>	American Land & Leisure	\$334,763	\$0

<i>Carpinteria SB</i>	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$107,800	\$10,780
<i>Clear Lake SP</i>	Recreation Resource Management	\$5,231	\$2,615
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$1,238,935	\$26,018
<i>Crystal Cove SP</i>	LUV-2-CAMP, LLC	\$6,494	\$649
<i>Doheny SB</i>	Code 3 RV, LLC	\$709	\$71
<i>Doheny SB</i>	LUV-2-CAMP, LLC	\$35,186	\$3,519
<i>El Capitan SB</i>	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$38,425	\$3,843
<i>Gaviota SP</i>	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$8,325	\$833
<i>Hearst San Simeon SP</i>	Paso Robles RV Rentals LLC	\$5,860	\$586
<i>Leo Carrillo SP</i>	Camping Adventures	\$49,480	\$4,948
<i>Limekiln SP</i>	Parks Management, Co.	\$367,283	\$18,364
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$177,622	\$58,933
<i>Montaña de Oro SP</i>	Paso Robles RV Rentals LLC	\$9,561	\$956
<i>Morro Bay SP</i>	Paso Robles RV Rentals LLC	\$41,079	\$4,108
<i>Morro Strand SB</i>	Paso Robles RV Rentals LLC	\$7,374	\$737
<i>Oceano Dunes SVRA</i>	LUV-2-CAMP, LLC	\$449,808	\$48,405
<i>Ocotillo Wells SVRA</i>	LUV-2-CAMP, LLC	\$86,271	\$8,627

<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$700,371	\$59,512
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$3,598,074	\$575,692
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assn.	\$283,961	\$7,099
<i>Point Mugu SP</i>	Camping Adventures	\$24,350	\$2,435
<i>Refugio SB</i>	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$33,576	\$3,358
<i>San Clemente SB</i>	Code 3 RV, LLC	\$660	\$66
<i>San Clemente SB</i>	LUV-2-CAMP, LLC	\$14,817	\$1,482
<i>San Clemente SB</i>	LUV-2-CAMP, LLC	\$18,323	\$1,832
<i>San Elijo SB</i>	Albert's RV Rental	\$3,540	\$355
<i>San Elijo SB</i>	LUV-2-CAMP, LLC	\$45,988	\$4,599
<i>San Elijo SB</i>	MLG Enterprises RV Rental, LLC	\$52,694	\$5,270
<i>San Elijo SB</i>	Travel Time RV, Inc.	\$6,072	\$607
<i>San Onofre SB</i>	Code 3 RV, LLC	\$546	\$55
<i>San Onofre SB</i>	LUV-2-CAMP, LLC	\$21,283	\$2,128
<i>Silver Strand SB</i>	Albert's RV Rental	\$3,330	\$333
<i>Silver Strand SB</i>	LUV-2-CAMP, LLC	\$22,302	\$2,230
<i>Silver Strand SB</i>	MLG Enterprises RV Rental, LLC	\$10,203	\$1,020
<i>Silver Strand SB</i>	Travel Time RV, Inc.	\$9,093	\$928
<i>South Carlsbad SB</i>	Albert's RV Rental	\$10,365	\$1,037
<i>South Carlsbad SB</i>	LUV-2-CAMP, LLC	\$56,444	\$5,644
<i>South Carlsbad SB</i>	MLG Enterprises RV Rental, LLC	\$54,638	\$5,374

<i>South Carlsbad SB</i>	Travel Time RV, Inc.	\$5,255	\$526
<i>Turlock Lake SRA</i>	American Land & Leisure	\$107,498	\$0
<i>Woodson Bridge SRA</i>	American Land & Leisure	\$36,563	\$0
Total for Lodging, includes Camping and Tent/Trailer Rentals		<u>\$22,089,465</u>	<u>\$1,923,053</u>

Marina Operations

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Auburn SRA</i>	Auburn Boat Club	\$25,295	\$6,189
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$1,024,274	\$112,932
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$1,175,115	\$98,096
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$2,405,567	\$248,417
<i>Lake Oroville SRA</i>	Shasta Marine Transport, LLC	\$1,800	\$180
<i>Lake Oroville SRA</i>	Shasta Marine Transport, LLC	\$3,000	\$300
<i>Lake Perris SRA</i>	Pyramid Enterprises, Inc.	\$344,463	\$20,668
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$72,051	\$4,323
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$249,317	\$22,424
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$407,152	\$390
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$73,297	\$6,597
Total for Marina Operations		<u>\$5,781,330</u>	<u>\$520,515</u>

Miscellaneous Sales and Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Ventana Wildlife Society	\$4,954	\$0
<i>Angel Island SP</i>	Urban Park Concessionaires	\$1,111,131	\$101,574
<i>Anza-Borrego Desert SP</i>	Aaron Mertens	\$12,650	\$1,000
<i>Anza-Borrego Desert SP</i>	California Overland	\$131,830	\$9,229
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$2,144,229	\$184,404
<i>Auburn SRA</i>	Climbing Resource Advocates of Greater Sacramento and Access Fund	\$0	\$301
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$28,030	\$4,625
<i>Brannan Island SRA</i>	American Land & Leisure	\$10,340	\$0
<i>Burton Creek SP</i>	Tahoe City Public Utility District	\$221,957	\$7,659
<i>Carlsbad SB</i>	Carlsbad Village Athletic Club	\$39,463	\$3,978
<i>Columbia SHP</i>	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$90,866	\$5,243
<i>Columbia SHP</i>	Columbia Candy Kitchen, Inc.	\$13,662	\$683
<i>Columbia SHP</i>	Matelot Gulch Mining Company dba Hidden Treasure Gold Mine	\$175,903	\$10,554
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$141,885	\$2,980
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$170,773	\$2,587
<i>D.L. Bliss SP</i>	Tahoe Adventure Company	\$7,765	\$1,068

<i>D.L. Bliss SP</i>	Tahoe Wilderness Adventures, LLC	\$1,615	\$162
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$0	\$51
<i>Folsom Lake SRA</i>	Thomas A. Adorno	\$115	\$14
<i>Folsom Lake SRA</i>	Total Body Fitness	\$11,337	\$1,136
<i>Fremont Peak SP</i>	Fremont Peak Observatory	\$140	\$55
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$399,627	\$157,995
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$10	\$1
<i>Lake Perris SRA</i>	Pyramid Enterprises, Inc.	\$65,939	\$4,999
<i>Lake Valley SRA</i>	American Golf Corp dba Lake Tahoe Golf Course	\$4,546	\$1,318
<i>Los Encinos SHP</i>	Lankershim Investment Properties, LLC dba Lakeside Café	\$10,705	\$356
<i>Mackerricher SP</i>	Mendocino Area Park Assoc. (M.A.P.A.)	\$50,117	\$2,208
<i>Mackerricher SP</i>	Pacific Environmental Education Center	\$125,311	\$6,266
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$24,740	\$2,582
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$23,481	\$2,348
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$5,591	\$0
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$15,274	\$1,527
<i>Monterey SHP</i>	Jos Boston & Co.	\$16,806	\$0
<i>Monterey SHP</i>	Junior League of Monterey Co	\$51,998	\$0

<i>Morro Bay SP</i>	Associated Pacific Constructors	\$0	\$390
<i>Mount Diablo SP</i>	John Pereira dba Interpretive Cattle Ranching	\$0	\$14,006
<i>Mount San Jacinto SP</i>	Mt. San Jacinto Winter Park Authority	\$0	\$570,717
<i>Old Sacramento SHP</i>	Wells Fargo Bank N.A.	\$0	\$3,375
<i>Old Sacramento SHP</i>	Wells Fargo Bank N.A.	\$10,117	\$8,328
<i>Old Town San Diego SHP</i>	Heritage Tours	\$58,703	\$2,935
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$14,352	\$1,220
<i>Old Town San Diego SHP</i>	Snap Photo Tours, Inc.	\$18,024	\$721
<i>Old Town San Diego SHP</i>	Wells Fargo Bank S.D.	\$11,781	\$589
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assn.	\$63,660	(\$7,182)
<i>San Buenaventura SB</i>	Wheel Fun Rentals	\$167,147	\$25,072
<i>San Elijo SB</i>	Stroller Strides, LLC	\$911	\$92
<i>Silver Strand SB</i>	Jaime Garcia, Jr., DBA Safiros Sanitation	\$1,810	\$181
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$17,774	\$6,221
<i>Statewide</i>	Recreational Equipment, Inc. (REI)	\$119,150	\$6,091
<i>Torrey Pines SB</i>	Coleen Davis	\$1,689	\$183
<i>Turlock Lake SRA</i>	American Land & Leisure	\$16,020	\$0
<i>Woodson Bridge SRA</i>	American Land & Leisure	\$1,262	\$0
Total for Miscellaneous Sales and Services		<u>\$5,615,192</u>	<u>\$1,149,842</u>

Off-Highway Vehicle Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$559,483	\$55,946
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$547,209	\$41,041
<i>Oceano Dunes SVRA</i>	Angello's ATV	\$509,115	\$51,612
<i>Oceano Dunes SVRA</i>	BJ's ATV Rental & Accessories Center	\$1,339,855	\$133,986
<i>Oceano Dunes SVRA</i>	Gail Marshall dba Arnie's ATV Rentals	\$797,509	\$79,746
<i>Oceano Dunes SVRA</i>	Jacob Huitron dba Kautz Towing	\$121,965	\$11,316
<i>Oceano Dunes SVRA</i>	Jordan & Associates, Inc. dba Sun Buggy Fun Rentals	\$1,844,006	\$221,281
<i>Oceano Dunes SVRA</i>	Pacific Adventure Tours	\$87,460	\$8,754
<i>Oceano Dunes SVRA</i>	Steve's ATV Rental Service, Inc.	\$2,009,466	\$200,947
<i>Oceano Dunes SVRA</i>	Yo, Banana Boy! Inc.	\$715,862	\$71,586
<i>Prairie City SVRA</i>	All Star Karting LLC	\$160,057	\$11,324
<i>Prairie City SVRA</i>	Armstrong Racing, LLC	\$204,390	\$30,518
Total for Off-Highway Vehicle Services		<u>\$8,896,377</u>	<u>\$918,057</u>

Park Fees and Annual Pass Sales

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$105,205	\$139,480
<i>Angel Island SP</i>	Angel Island-Tiburon Ferry, Inc.	\$194,211	\$194,211
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$124,540	\$124,540
<i>Angel Island SP</i>	SF Bay Area Water Emergency Transportation Authority (WETA)	\$37,011	\$8,072

<i>Brannan Island SRA</i>	American Land & Leisure	\$217,350	\$0
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$379,723	\$149,693
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$84,640	\$76,176
<i>Limekiln SP</i>	Parks Management, Co.	\$74,696	\$3,735
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$5,233	\$523
<i>Statewide</i>	Pride Industries	\$1,652,635	\$1,397,434
<i>Sugarloaf Ridge SP</i>	Valley of the Moon Observatory Assn.	\$14,870	\$0
<i>Turlock Lake SRA</i>	American Land & Leisure	\$74,948	\$0
<i>Woodson Bridge SRA</i>	American Land & Leisure	\$2,381	\$0
Total for Park Fees and Annual Pass Sales		<u>\$2,967,442</u>	<u>\$2,093,863</u>

Parking Lot Management

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Candlestick Point SRA</i>	City Park of San Francisco	\$76,338	\$70,231
<i>Cardiff SB</i>	LAZ Parking California, LLC of San Diego	\$589,892	\$471,914
<i>Carlsbad SB</i>	LAZ Parking California, LLC of San Diego	\$312,442	\$249,954
<i>Leo Carrillo SP</i>	LAZ Parking California, LLC	\$20,172	\$7,765
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$321,476	\$85,750
<i>Old Town San Diego SHP</i>	LAZ Parking California, LLC	\$25,534	\$2,735
<i>Point Mugu SP</i>	LAZ Parking California, LLC	\$60,874	\$35,647

<i>Robert H. Meyer Memorial SB</i>	LAZ Parking California, LLC	\$290,259	\$168,741
<i>San Elijo SB</i>	LAZ Parking California, LLC of San Diego	\$59,079	\$47,263
<i>Silver Strand SB</i>	LAZ Parking California, LLC of San Diego	\$632,547	\$506,038
<i>South Carlsbad SB</i>	LAZ Parking California, LLC of San Diego	\$254,645	\$203,716
<i>Torrey Pines SB</i>	LAZ Parking California, LLC of San Diego	\$1,985,194	\$1,588,155
Total for Parking Lot Management		<u>\$4,628,451</u>	<u>\$3,437,909</u>

Restaurants and Catering

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$771,987	\$44,854
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$9,913,518	\$852,563
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$2,436	\$378
<i>Columbia SHP</i>	Joseph Webber dba Jack Douglass Saloon	\$123,497	\$7,410
<i>Columbia SHP</i>	Sycamore Landscape Corporation	\$10,284	\$257
<i>Columbia SHP</i>	Sycamore Landscape Corporation	\$62,983	\$3,779
<i>Columbia SHP</i>	William T. Coffey dba Bixel Brewery	\$74,269	\$5,402
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$11,260,921	\$236,328
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$37,036	\$0
<i>Doheny SB</i>	Wheel Fun Rentals	\$143,187	\$13,812
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$2,646,718	\$413,578

<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$22,447	\$3,156
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$102,590	\$10,150
<i>Lake Valley SRA</i>	American Golf Corp dba Lake Tahoe Golf Course	\$521,242	\$53,728
<i>Los Encinos SHP</i>	Lankershim Investment Properties, LLC dba Lakeside Café	\$1,489,884	\$49,620
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$6,002,346	\$420,164
<i>Marshall Gold Discovery SHP</i>	Cobblestone, Inc. dba Coloma Resort	\$211,546	\$24,177
<i>Marshall Gold Discovery SHP</i>	The Argonaut Refreshment Saloon	\$257,099	\$25,710
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$1,674,696	\$114,349
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc. dba El Centro Artesano	\$66,523	\$7,558
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$12,260,077	\$1,798,591
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$1,130,131	\$180,821
<i>Pismo SB</i>	Superior Guest Care, Golf Course	\$1,352,446	\$135,245
<i>Shasta SHP</i>	Annettee Magee	\$8,613	\$861
<i>Topanga SP</i>	Castle Creek Properties, Inc.	\$726,856	\$72,686
Total for Restaurants and Catering		<u>\$50,873,332</u>	<u>\$4,475,173</u>

Retail Sales and Gifts

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$28,896	\$2,011

<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$729,075	\$117,319
<i>Auburn SRA</i>	Auburn Boat Club	\$1,293	\$5,584
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$5,962	\$745
<i>China Camp SP</i>	Frank Quan dba Quan Brothers	\$6,367	\$637
<i>Columbia SHP</i>	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$77,581	\$3,103
<i>Columbia SHP</i>	E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium	\$224,311	\$5,769
<i>Columbia SHP</i>	Floyd Oydegaard dba Columbia Booksellers & Stationers	\$37,792	\$2,535
<i>Columbia SHP</i>	George Van Buskirk dba Men's Clothing Emporium	\$29,184	\$657
<i>Columbia SHP</i>	Kamice's Photographic Establishment	\$139,594	\$7,070
<i>Columbia SHP</i>	Maryann & David Brown dba Towle & Leavitt Historic Retail Shop	\$189,087	\$14,548
<i>Columbia SHP</i>	Matelot Gulch Mining Company dba Hidden Treasure Gold Mine	\$105,212	\$6,313
<i>Columbia SHP</i>	Meyer & Wolfe dba Artificers' Exchange	\$12,641	\$1,001
<i>Columbia SHP</i>	Parrot's Blacksmith	\$101,133	\$3,079
<i>Columbia SHP</i>	Seven Sisters Soap & Candle Company	\$228,469	\$9,139
<i>Columbia SHP</i>	Sycamore Landscape Corporation	\$4,291	\$257
<i>Columbia SHP</i>	Sycamore Landscape Corporation	\$5,840	\$350
<i>Columbia SHP</i>	Teri A. Van Buskirk dba Fancy Dry Goods	\$20,062	\$1,415

<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$93,813	\$1,970
<i>Delta Sector</i>	Locke Boarding House	\$4,070	\$274
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$3,199	\$352
<i>Folsom Lake SRA</i>	Thomas A. Adorno	\$6,188	\$743
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$2,892,305	\$1,029,991
<i>Hearst San Simeon SHM</i>	Hearst Ranch Beef	\$96,848	\$8,527
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$203,811	\$20,381
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$25,061	\$4,010
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$10,735	\$1,031
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$33,328	\$3,270
<i>Lake Valley SRA</i>	American Golf Corp dba Lake Tahoe Golf Course	\$134,990	\$13,499
<i>Limekiln SP</i>	Parks Management, Co.	\$38,583	\$1,929
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$970,013	\$97,001
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$5,777	\$578
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$511	\$51
<i>Old Sacramento SHP</i>	Skalet Family Jewelers	\$1,288,380	\$51,535
<i>Old Sacramento SHP</i>	Wells Fargo Bank N.A.	\$8,374	\$297
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$391,286	\$46,954
<i>Old Town San Diego SHP</i>	Antionette Fisher dba Rust General Store	\$511,284	\$51,128

<i>Old Town San Diego SHP</i>	Artisan Imports, Inc. dba El Centro Artesano	\$719,609	\$81,678
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$1,139,248	\$170,887
<i>Old Town San Diego SHP</i>	Dana and Patrick Dugan dba Miner's Gems & Minerals	\$589,484	\$61,896
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc. dba Captain Fitch's Mercantile	\$304,880	\$33,537
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$4,514,389	\$383,723
<i>Old Town San Diego SHP</i>	Patrick and Dana Dugan dba Gum Saan	\$227,235	\$22,724
<i>Old Town San Diego SHP</i>	Racine & Laramie	\$838,186	\$33,418
<i>Old Town San Diego SHP</i>	Raymond C. Tafoya dba California Indian Market & Jewelry	\$113,821	\$5,680
<i>Old Town San Diego SHP</i>	Raymond C. Tafoya dba San Diego House	\$362,191	\$39,650
<i>Old Town San Diego SHP</i>	Tafoya and Sons	\$357,428	\$35,055
<i>Old Town San Diego SHP</i>	Tinsmith Old Town, Inc.	\$191,555	\$28,143
<i>Old Town San Diego SHP</i>	Toby's Candle Company	\$567,848	\$57,189
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$224,799	\$17,984
<i>Old Town San Diego SHP</i>	Toler, Inc.	\$327,230	\$32,723
<i>Old Town San Diego SHP</i>	Toler, Inc.	\$246,925	\$19,754
<i>Old Town San Diego SHP</i>	Wells Fargo Bank S.D.	\$35,733	\$23,400
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$1,010,109	\$161,618
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assn.	\$3,328	\$83
<i>Prairie City SVRA</i>	Katie Pierson dba Mud Mart	\$67,886	\$3,798
<i>San Clemente SB</i>	Calafia Beach Café	\$1,670	\$200

<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$190,669	\$17,160
<i>Statewide</i>	Pride Industries	\$94,122	\$9,367
Total for Retail Sales and Gifts		<u>\$20,793,693</u>	<u>\$2,754,721</u>

Snackbars, Beachstands and Mobile Food Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$93,523	\$6,689
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$43,387	\$7,159
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$24,851	\$3,097
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$111,363	\$11,136
<i>China Camp SP</i>	Frank Quan dba Quan Brothers	\$5,645	\$565
<i>Columbia SHP</i>	Angela and Jacob Matulich dba Brown's Coffee House	\$114,750	\$2,288
<i>Columbia SHP</i>	Angela and Jacob Matulich dba Brown's Coffee House	\$270,762	\$18,907
<i>Columbia SHP</i>	Columbia Candy Kitchen, Inc.	\$742,655	\$37,133
<i>Columbia SHP</i>	E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium	\$21,082	\$422
<i>Crystal Cove SP</i>	Crystal Cove Management Company	\$22,188	\$1,341
<i>Doheny SB</i>	Wheel Fun Rentals	\$297,876	\$53,618
<i>Folsom Lake SRA</i>	Big Chill Ice Cream Float	\$10,478	\$1,130
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$4,463	\$491

<i>Folsom Lake SRA</i>	Robert and Chris McIntyre	\$7,928	\$3,493
<i>Folsom Lake SRA</i>	Thomas A. Adorno	\$6,467	\$776
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$37,749	\$3,775
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$66,304	\$4,973
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$105,741	\$16,918
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$28,080	\$2,745
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$95,040	\$11,365
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$656,190	\$78,743
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$49,455	\$1,484
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc. dba Captain Fitch's Mercantile	\$24,815	\$2,730
<i>Prairie City SVRA</i>	Katie Pierson dba Mud Mart	\$24,533	\$1,227
<i>San Buenaventura SB</i>	The Baja Oyster Company, Inc. dba The Jolly Oyster	\$341,173	\$18,259
<i>San Clemente SB</i>	Calafia Beach Café	\$152,325	\$18,279
<i>San Luis Reservoir SRA</i>	Jose Soberanes	\$14,474	\$2,514
<i>Seacliff SB</i>	The Beach Shack	\$69,085	\$4,281
<i>Silver Strand SB</i>	Silver Strand Café Grill	\$32,516	\$4,848
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$80,827	\$7,274
<i>Tahoe SRA</i>	Cheri's Hand Dipped Ice Cream Bars	\$5,591	\$895

<i>Torrey Pines SB</i>	Brats Berlin, Inc.	\$3,083	\$308
Total for Snackbars, Beachstands and Mobile Food Services		<u>\$3,564,398</u>	<u>\$328,861</u>
Theatre Arts Facilities			
Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Columbia SHP</i>	Sierra Repertory Theatre, Inc.	\$414,814	\$10,370
<i>Hearst San Simeon SHM</i>	Destination Cinema, Inc.	\$2,911,132	\$256,491
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$1,092,735	\$45,667
Total for Theatre Arts Facilities		<u>\$4,418,681</u>	<u>\$312,529</u>

CONCESSIONS AND OPERATING AGREEMENT TOTALS FOR THE CURRENT FISCAL YEAR

<i>Gross Receipts</i>	Rent To State	<i>Facility Maintenance</i>
<u>\$142,358,193</u>	<u>\$20,050,431</u>	<u>\$3,299,947</u>

California State Parks Mission

To provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

Concessions Program Mission

To enhance the park visitor's recreation and educational experience through partnerships with public and private entities to provide products and services.

Edmund G. Brown, Jr.
Governor, State of California

John Laird
Secretary, Natural Resources Agency

Lisa Ann L. Mangat
Director, California State Parks

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